

## editor's note • •

#### Dear Readers,

INSET's new edition (Jan-March 2007) is in your hands. In this first issue of 2007, we again bring you a variety of information, news and event updates at Dadex.

Starting the year with mega event updates such as Water Asia and IAPEX in Karachi, it has really been a hectic quarter. Before I get started telling you about what's in this issue of INSET, I'd like to recommend that you take a look at our updated website www.dadex.com in which there are new product listings & information. We have also uploaded the electronic version of INSET on our website.

I would like to thank you for your encouraging feedbacks on the renewed design of INSET which had a new look & feel. We would strive to make it even better. In this issue, there is

a cover story on the Long Services Awards ceremony which was held at the Karachi Factory to present Long Service Awards to our employees for commemorating their long association with Dadex. Furthermore, there is news about the training sessions that were conducted by the sales and customer services teams. I would greatly appreciate if you could share <u>INSET with your</u> colleagues.

From this quarter around we have planned to send this newsletter electronically as well so if you are interested in subscribing to a copy then kindly send us your email id on inset@dadex.com.pk

I hope you enjoy this issue of INSET. Please send your comments and newsworthy items to us. We look forward to hearing from you soon.Enjoy the newsletter! Happy Reading!

## LONG SERVICE & BEST BEST WORKER Award Ceremony at Dadex

The ceremony was arranged to appreciate Dadex
employees for their long dedicated services to the company.

A total number of 155 awards were distributed to employees under different categories. Besides long service and best workers awards, retirement awards were also presented.

Mr. Muhammad Hanif, working as Helper in Finishing Department and Mr. Shamsuddin, Operator, Rubber Plant were presented with 'Best of The Best Workers' award in recognition of their outstanding performances for the year 2004-2005 and 2005-2006 respectively.

Mr. Ghulam Haider, Chairman CBA emphasized the correlation of planning processes and the role played by employees. He further added that responsibilities





#### Long Service & Best Worker Award Ceremony was held at Dadex Karachi Factory on Sunday 25th February 2007.

should be aligned with the planning as ill planning doesn't yield the desired results no matter how much efforts are put in. Similarly immaculate planning is meaningless if the actions are not aligned.

Mr. Rizwan Amjed, GMO paid tribute to the retiring employees and prayed for their long and happy retired life with their families. He also appreciated the long association of the colleagues, having completed 15, 20 and 25 years of services with the company. GMO was pleased to announce the award in the category of long service, for those having completed 10 years of service.

He maintained that we have state-of-the-art extruders for plastics products. He realized it was a challenging task to excel in the new technologies and commended the untiring efforts of colleagues for managing the new technologies successfully, although there is a tremendous opportunity for improvement.

Mr. Amjad praised the role of CBA in the uplifting of the organization and harmonious relationship that the management enjoys with them. The ceremony was followed by lunch.

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## Dadex makes waves at IAPEX 2007

Dadex sponsored and participated in a three day building and materials exhibition, IAPEX 2007 held in January and March in Karachi and Lahore respectively.

Concurrent with the exhibition was a three day international architectural forum at which eminent, internationally renowned architects from over ten countries across the globe presented their papers.

The forum discussed various issues faced by architects in the developing world and discussed innovative design solutions according to their own individual traditions.

A large number of prominent architects, town planners, contractors, consultants and engineers attended the event and appreciated the products and services offered by Dadex.

The event organized by Institute of Architects of Pakistan.





## Architect Ejaz Ahed speaks in a seminar

Mr. Ejaz Ahed, a leading architect and President, IAP Karachi Chapter, addressed a seminar on "Pakistan-Trends in Urban Development". The seminar was well attended by the architect's community. Dadex also participated by displaying the UPVC product range. The seminar was organized by Engro Asahi and Archi Times. Dadex was one of the sponsors.



#### Dadex becomes a part of Water Asia 2007

Dadex participated in an exhibition on "Water Technologies". The exhibition was a part of an experts conference themed, "Water for Life and National Economy". These activities were part of Water Asia 2007, held on January 9, 2007 at a local hotel in Lahore. The event was organized by "The Development Times", in collaboration with the Civil Engineering Department of UET, Lahore, National Productivity Organization, Federal Ministry of Industries and Production, Government of Pakistan, NESPAK, NDC and Engineer Study Forum.

The event was aimed at reviewing the national challenges faced in the Water Sector and updating know-how in various sub sectors.

Prominent personalities from the government and private sector visited the Dadex Stall and appreciated the efforts taken by Dadex in contributing to sustainable infrastructure development.





"Someone calling themselves a customer says they want something called service."

# News Bites

## Plumber Training Program Held in Lahore

A plumber training session was recently organized by the Customer Services and R&D team in Lahore and generated an overwhelming response from plumbers and dealers alike.

Mr. Nasir Laeeq gave the technical presentation on Polydex, Nikasi & T-Flex.

Mr. Shoaib Awan gave the presentation on jointing techniques of T-Flex. Mr. Ch. Ikram gave the presentation on jointing techniques of Polydex & Nikasi.

Participants were awarded certificates at the completion of the session. The training session concluded with a vote of thanks by Mr. Jamshed which was followed by dinner.



#### Fitters Training Program in Karachi

To create awareness of Dadex LSC Sheets (Roofing Systems) and to educate the fitters about the installation techniques and tools used for the roofings, a training session was conducted by Dadex at a local Hotel in Karachi on January 19, 2007.

The main objective of the event was to educate the fitters about the tools and techniques used in the process of installation of Dadex Roofings.

The sales and customer services team demonstrated the techniques and carried out an interactive session with the dealers and fitters. The program was followed by dinner.



"I propose that we change our motto from 'Put Your Best Foot Forward' to 'Safety First."

# wedding bells

Aminuddin Ahmed, Territory Manager tied the knot with Fatima on December, 24 2006. On behalf of the Dadex family, we wish the couple heartiest felicitations on this memorable occasion.



# Have Your Say!

#### Action for Success By Murtaza Zafar

"Many of life's failures are people who did not realize how close they were to success when they gave up" - Thomas Edison

Too often we try to schedule success and try to plan it for after we buy a home or get a new gadget or anything that we may have been planning to get.

To gain success one must, sooner or later, take stern action and move on for it!

Well, personally, I feel that everyday is a day for action. Every moment of life is a moment of achievement, a continuous learning process that keeps on teaching us and giving experiences which are different from the moment that has passed.

So, how do I start? How do I begin living in a perfect moment?

**Start Dreaming:** This does not mean you go to sleep and start dreaming. I mean to say that give yourself food for thought, everything you do, do it whole heartedly and tell yourself, "This is what I want to do!"

**Start Planning:** Plan your action. How will you do it? How long will it take? What resources you will require? Will you need a partner to help you achieve your goal? If yes, who will it be? Ask yourself these questions and once they have been answered move on.

**Reach out**: Reach out to gather the resources, talk to people who have achieved whatever you want to achieve. Listen to and read the success stories of people who have made it.

Discuss your issues, problems with your friends, co-workers; ask them what they would do if they were in your place.

Bifurcate and set priorities of different tasks and set deadlines for your small/big, personal/official, long-term/short-term tasks and always try to finish the task by that deadline.

Be a Miser - invest wisely: People who are successful, understand that their actions will require an investment of time or money or energy. Be prepared to pay the price. Use your resources wisely.

Have a mentor: Have someone beside you for a 'second opinion". Two heads are always better than one.

Success is no accident. Success is always the result of our best efforts. It's the result of investing time, energy, careful thought, and hard work. It's the result of taking action, getting started...

## Laughter Is The Best Medicine

#### **Corporate Terminology**

- 1. COMPETITIVE SALARY: We remain competitive by paying less than our competitors.
- 2. JOIN OUR FAST-PACED COMPANY: We have no time to train you.
- CASUAL WORK ATMOSPHERE: We don't pay you enough to expect that you'll dress nicely.
- 4. MUST BE DEADLINE ORIENTED: You'll be six months behind schedule on your first day.
- MUST BE FLEXIBLE: On many occasions, you'll be asked to bend over and grab your ankles.
- 6. SOME OVERTIME REQUIRED: Some time each night and some time each weekend.
- 7. DUTIES WILL VARY: Anyone in the office can boss you around.
- 8. MUST HAVE AN EYE FOR DETAIL: We have no quality control.
- 9. CAREER-MINDED: Female employees must be childless (and remain that way).
- 10. APPLY IN PERSON: If you're old, fat or ugly you'll be told the position has been filled.
- 11. NO PHONE CALLS PLEASE: We've filled the job; our call for resumes is just a legal formality.
- 12. SEEKING CANDIDATES WITH A WIDE VARIETY OF EXPERIENCE: You'll need it to replace the three people who just left.
- 13. PROBLEM-SOLVING SKILLS A MUST: You're walking into a company in perpetual chaos.
- 14. REQUIRES TEAM LEADERSHIP SKILLS: You'll have the responsibilities of a manager, without the pay or respect.
- 15. GOOD COMMUNICATION SKILLS: Management communicates, you listen, figure out what they want and do it.

## How to ask your Boss for a salary increase..?

One day an employee sends a letter to his boss asking for an increase in his salary:

#### Dear Bo\$\$,

In thi\$ life, we all need \$ome thing mo\$t de\$perately. I think you \$hould be under\$tanding the need\$ of worker\$, I am \$ure you will gue\$\$ what I mean and re\$pond \$oon.

Your\$ \$incerely, Employee

The next day, the employee received this letter of reply : Dear,

I kNOw you have been working very hard NOwadays, NOthing much has changed. You must have NOticed that our company is NOt doing NOticeably well as yet. NOw the newspaper are saying the world's leading ecoNOmists are NOt sure if Pakistan may go into aNOther recession. After the presidential elections things may turn bad.

I have NOthing more to add NOw. You kNOw what I mean.

Yours truly, Manager

## obituary

Tahir Mehmood Lodhi's (TM Lahore) mother passed away on 14th January 2007. May Allah bless the departed soul (Ameen)

We pray that Almighty Allah grants the grieving family strength and fortitude to bear this irreparable loss.

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### ایڈیٹر کے قلم سے

ان سیٹ کا تازہ شارہ آ پ کے ہاتھوں میں ہے۔ سال روال کے اس پہلے شارے کو آپ ہیشہ کی طرح معلومات، واقعات اورخبرون كا أيك حسين امتزاج یا تیں سے۔

سال 2007 کی بیہ پہلی سبہ ماہی کافی مصروف ربى - اس كا آماز "والرايشيا" اور "IAPEX جیسی سرگرمیوں ہے ہوا۔ اس سے پہلے کد ش مزید تضيلات شي جاؤل شي بيه بنانا حابتا ہوں كه ڈاڈیکس کی ویب سامن تن تیدیلیوں کے ساتھ "Upload" ہو چکی ہے۔ اس میں کمپنی اور مصنوعات کے بارے میں معلومات ایک دکش انداز سے مل سکتی ہے۔ اس کے علاوہ ان اسیٹ کی "اليكثرانك" كالي بحى ويب سائك يريسر ب-میں ان تمام حضرات کا تہہ دل ہے مظلور ہوں جنہوں نے ان سیٹ کے نے ڈیزائن کو پہند کیا۔ اے مزید یہتر بنانے کاعمل مستقبل میں بھی جاری

اس دفعدسر ورق کے طور پر فیکٹر کی میں منعقد ہونے والى "Long Service Awards" كَن تقریب سے جس کا متصد ان تمام مااز بین کی خدمات کوسراہنا تھا جنہوں نے ایک طویل کر ہے تک کمپنی کے لیے ان تحک محنت کے ساتھ کا م کیا۔ مج أميد ب كدآب ال شار ا ت لطف الدوز ہوں گے۔ برائے مہر ہانی این نگارشات سیلے کی



ان تمام ملازمین کی خدمات کوسراہنا تھا جنہوں نے ایک طویل عرصے 🛛 والے حضرات کاخراج تحسیس پیش کیااوران کی ریٹائر منٹ کے بعد کی تک کمپنی کے لئے ان تھک محنت کے ساتھ کام کیا۔ اس کے علاوہ کچھ بهترين وركرزكوان كى بهترين كاركردگى يرايوار ڈ ديا گيا يہ ساتھ ہى ريٹائر ہونے والے ساتھیوں کو بھی Retirement Award دینے

> تقرياً 155 وركرزكومختلف فتم كايواروز ينوازه كيا-جناب محمر حذف، تهلير فيفتك ذيار ثمنت اور جناب عش الدين ، آيريثرر بريلانت كوبهترين وركر كاايوارة ديا كيا- بدايوارة أنبيس سال 2005اور 2006 میں بہترین کارکردگی پرویا گیا۔

ی بی اے کے چیئر مین جناب غلام حدر نے اس موقع پر خطاب کرتے ہوئے بااننگ اور عمل کے درمیان مطابقت کی اہمیت کوا جا کر کیا۔ انہوں نے کہاذ مہداریوں اور پلانگ کو کیساں اہمیت دی جانی جا ہے اس لیے کہ پلاننگ کے فقدان ہے اچھاعمل بھی بے کارہے۔

کراچی فیکٹر پی میں ایک رنگارنگ تقریب کاانعقاد کیا گیا جس کا مقصد 🛛 اس موقع پر جزل منیجر آپریشنز جناب رضوان امجد نے ریٹائر ہونے زندگی کے خوشگوار ہونے کی دعا کی۔انہوں نے ان لوگوں کی خدمات کو بھی سراما جنہوں نے پچھلے 20 سے 25 سال کمپنی کے ساتھ گزارے۔انہوں نے10 سال کمل کرنے والے درکرز کے لیئے بھی ایوارڈ زوینے جانے کا اعلان کیا۔

LONG SERVICE & BEST WORKER

Award Ceremony at Dadex

جناب رضوان امجدنے بتایا کہ ڈاڈیکس کے پاس بہترین مشینیں موجود ہیں۔انہوں نے اس بات کا اعتراف کیا اس جد پدمشینری کوچلانے کے لیے انتہائی مہارت کی ضرورت بے اور ڈاڈیکس کے درکرز نے اس مشینری کوچلا کراینے ہنرمند ہونے کو ثابت کیا ہے۔ اِس عمل میں مزید بہتری بھی لائی جائے گی۔انہوں نے ی بی اے کے کردار کی بھی تعریف کی اور کہا کہ پی الےنے ورکرز اور ٹینجنٹ کے درمیان خوشگوار ماحول قائم رکھا ہے جس کے لیچ اے جتنا سراہا جائے کم ہے۔

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с С	<b>Shujaat Ali</b> Jr. Manager - Sales Head Office February 1, 2007	Suresh Kumar Ladhar Shift Engineer Karachi Factory January 3, 2007	Wajid Ali Khan Manager - Stores Karachi Factory February 6, 2007	Yassir Mohiuddin Manager Quality Systems Karachi Factory March 1, 2007	Hafiz Zeeshan Alam Jr. Technical - Officer Karachi Factory December 5, 2006	M. Haris Samiullah Shift Engineer Karachi Factory February 7, 2007	M. Kashif Shaikh Shift Engineer Karachi Factory February 14, 2007
	Altaf Ismail Manager General Accounting Head Office March 21, 2007	Syed Saqib Shams Shift Engineer Karachi Factory February 14, 2007	Danish Iqbal Shift Engineer Karachi Factory February 14, 2007	Zafar Ali Khan Store Officer Karachi Factory December 8, 2006	Javaid Iqbal Electrical Supervisor Lahore Sunder February 6, 2007	Jahangir Junaid Jr. Officer Q.Q Karachi Factory December 1, 2006	<b>Rizwan Khalid</b> Shift Engineer Lahore Sunder February 1, 2007
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