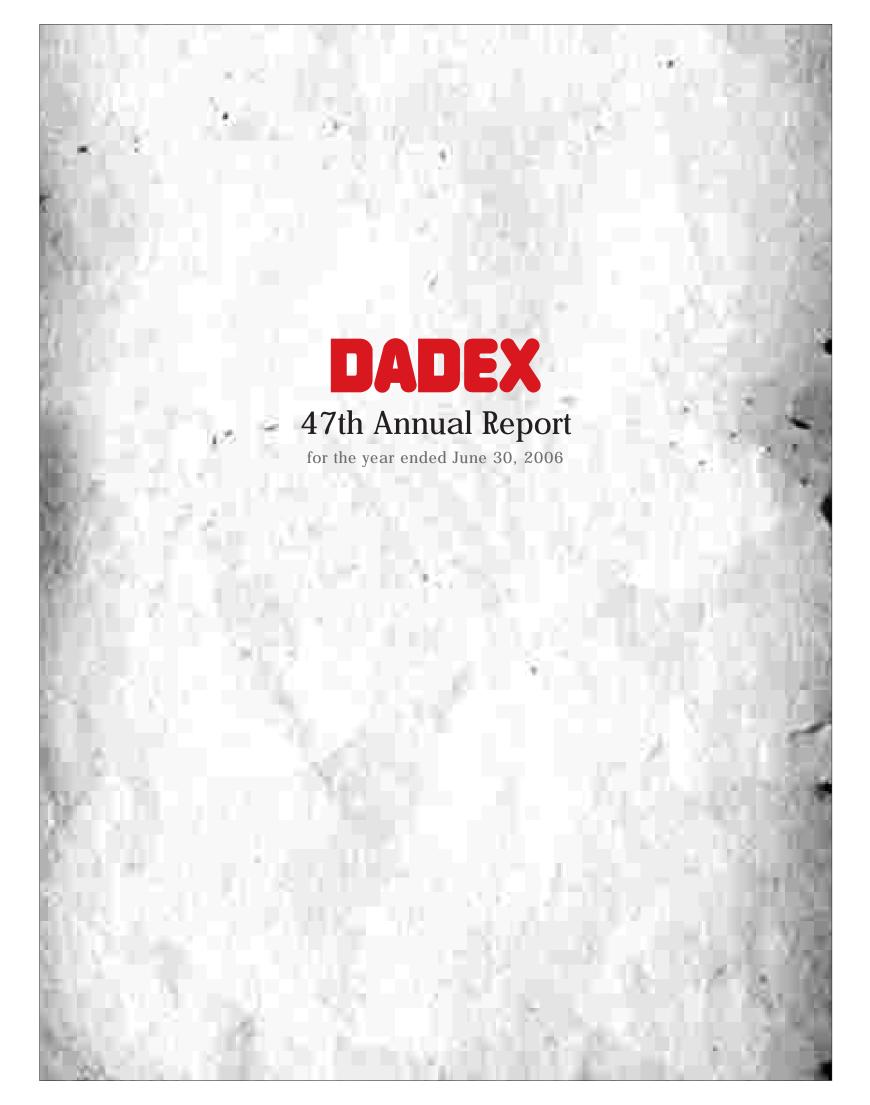


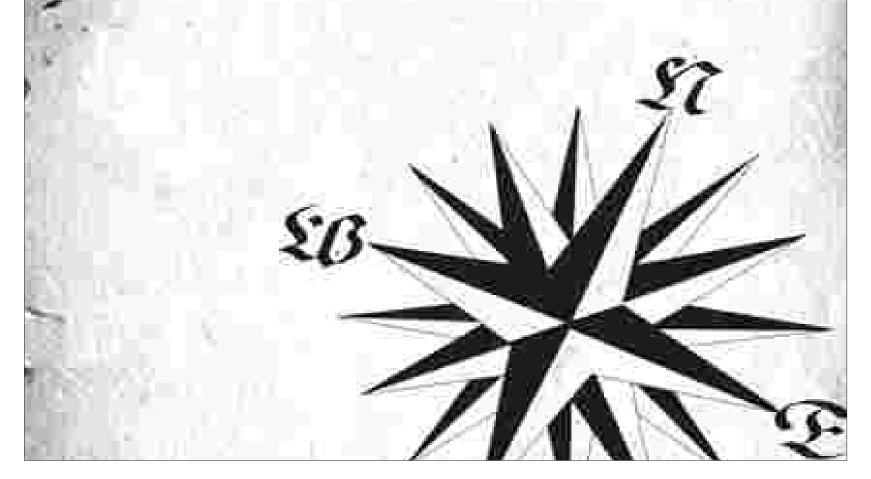
Annual Report 2006





We're evolving into a diversified group. We're strengthening our forces and we're transforming into an entity that's exploring, that's inventing, that's growing.

And with the same cumulative energy, we remain unchanged on one front - committed to being consistent on delivering on every promise to ensure quality, reliability, ethical practices and sound customer services.





# Company Information

**Board of Directors** Sikander Dada - Chairman

Abdur Razzak Dada

(Alternate: Muhammad Hanif Idrees)

Abu Talib H.K. Dada Maqbool H.H. Rahimtoola

Qazi Sajid Ali Shahzad M. Husain Rasheed Y. Chinoy Muhammad Najam Ali Mohammad Ali Jameel

Saad S. Faruqui

Chief Executive Officer Imtiaz H. Zaidi

Chief Financial Officer & Company Secretary

Muhammad Hanif Idrees

Board Audit Committee Qazi Sajid Ali - Chairman

Abu Talib H.K. Dada Muhammad Najam Ali

Imtiaz H. Zaidi

Management Team Imtiaz H. Zaidi - Chairman

Anwar-ul-Hasan

Muhammad Hanif Idrees

S. Sajid Nazar Ali Rizwan Amjed Suhail Nadeem Tanveer Saleem Awais Bin Nasim Asim Muhammad Khan

nsim wunammaa khan

Auditors Ford Rhodes Sidat Hyder & Co.
Chartered Accountants

Bankers Citibank N.A.

Habib Bank Limited KASB Bank Limited

Metropolitan Bank Limited

MCB Bank Ltd

National Bank Of Pakistan

Oman International Bank S.A.O.G. PICIC Commercial Bank Limited Prime Commercial Bank Limited

Standard Chartered Bank

The Hong Kong & Shanghai Banking Corporation Limited

Union Bank Limited United Bank Limited

Registered Office Dadex House, 34-A/1, Block 6, P.E.C.H.S.,

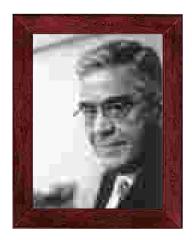
Shahrah-e-Faisal, Karachi-75400

Website www.dadex.com

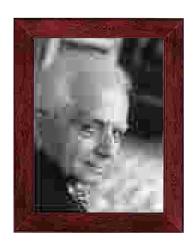
# Board of Directors



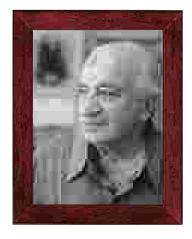
SIKANDER DADA CHAIRMAN



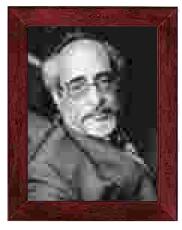
IMTIAZ H. ZAIDI CHIEF EXECUTIVE OFFICER



ABDUR RAZZAK DADA DIRECTOR



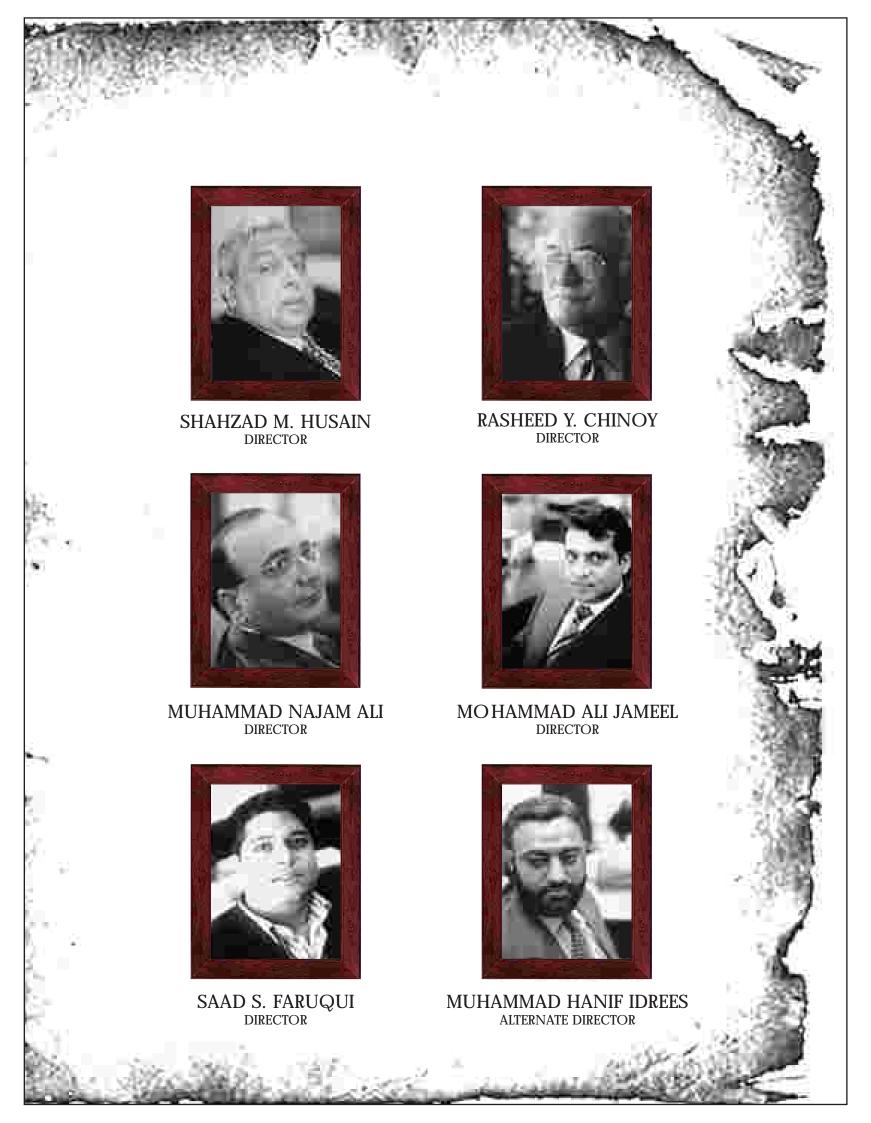
ABU TALIB H.K. DADA DIRECTOR



MAQBOOL H.H. RAHIMTOOLA DIRECTOR



QAZI SAJID ALI DIRECTOR







# Our Business

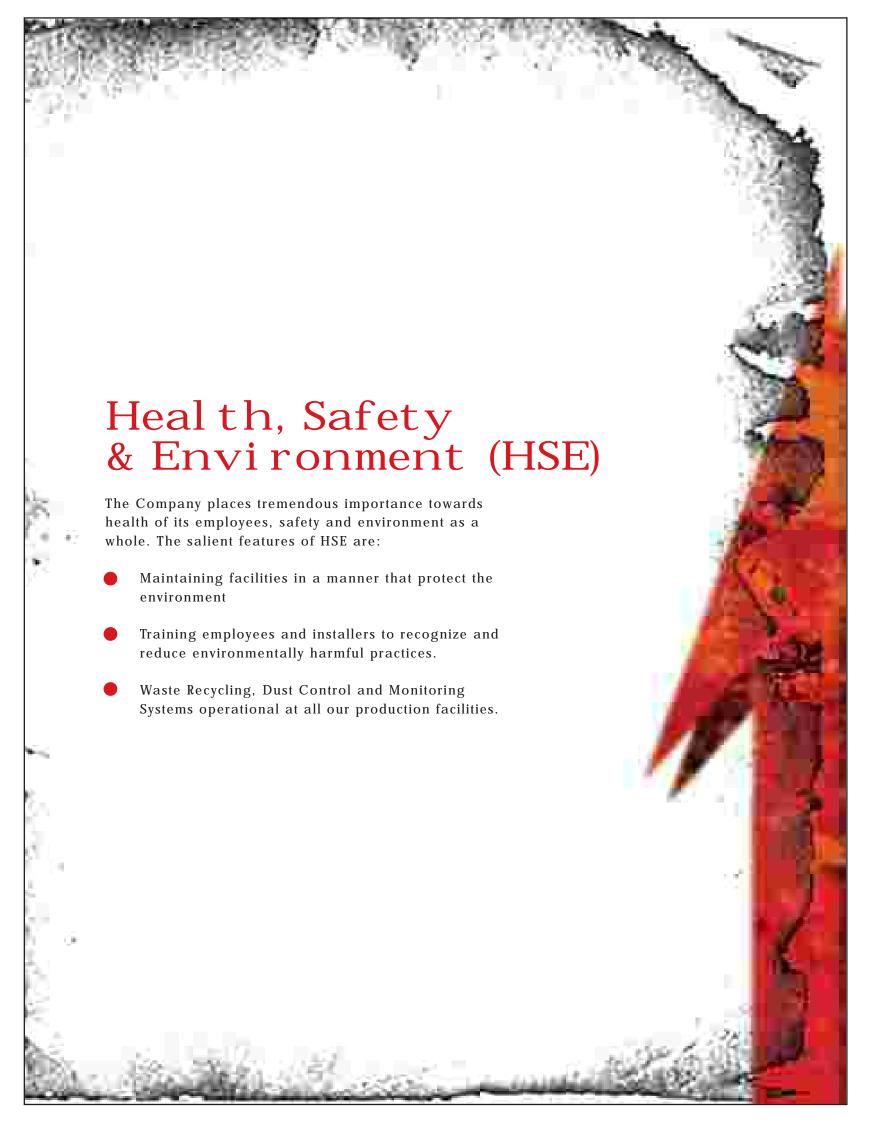
We continue to uphold our commitment to innovation, quality, reliability and customer support. In the past year, we have worked towards maximising on our efficiencies that will, in turn, serve our customers better.

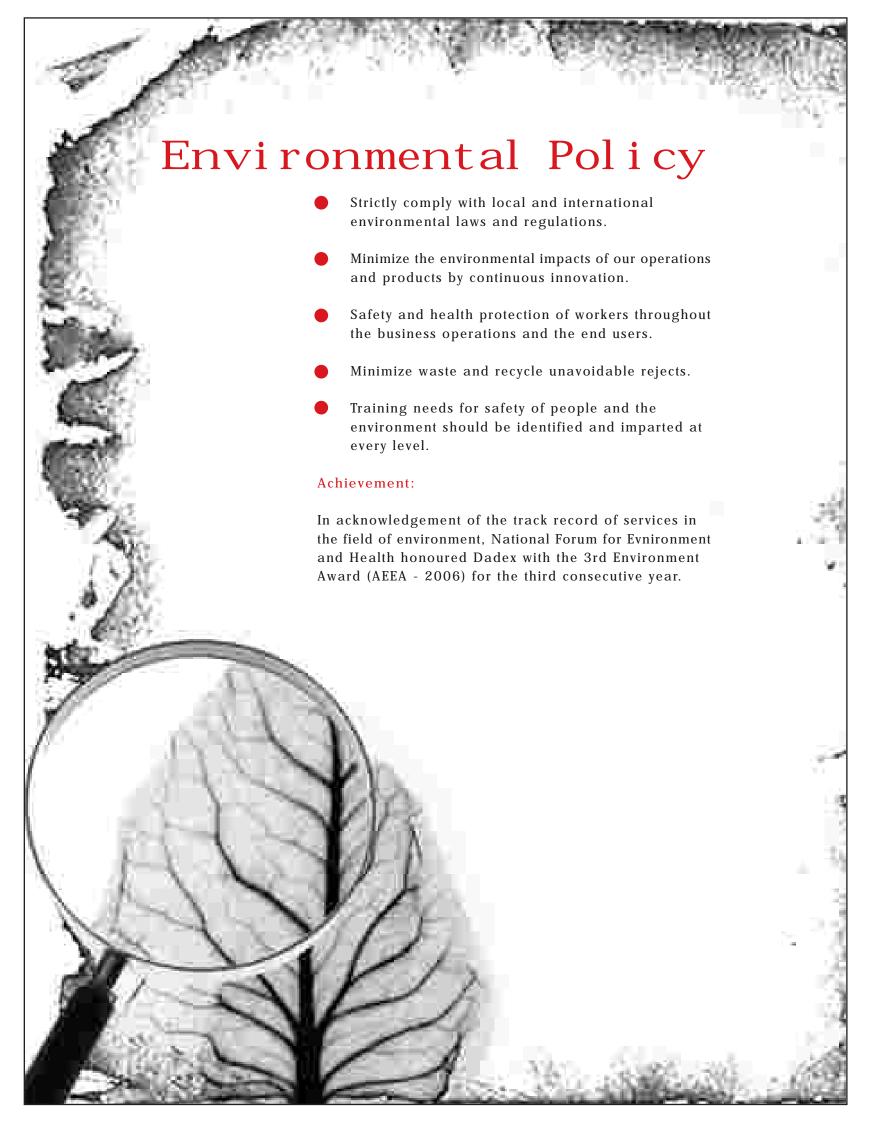
Our range of pipe systems caters to a broad market segment. These include water supply and distribution, sewer, cable ducting, gas distribution, mining and dredging, internal plumbing in addition to multiple industrial applications. We are the exclusive licensees of Wavin Overseas b.v. of the Netherlands in Pakistan. Wavin, today, stands as the unrivalled European thermoplastic pipes manufacturer in the world.

We continue to aspire towards innovative products and services. We have entered in to a technical collaboration with Netafim Irrigation Pvt. Ltd, which has a presence in 112 countries and is world's leader in irrigation solutions including green houses. As exclusive licensees of Netafim, we offer a range of contemporary solutions for agro-based problems that result in increasing crop yield.

We have included Aluminum Composite Panel (ACP) in our building products portfolio. This is just a glimpse of our commitment to provide our customers with modern solutions that are backed with strong customer support.







# Corporate Soci al Responsi bi l i ty

We successfully completed another financial year contributing towards the community by creating awareness on environmental issues, particularly water conservation, through various activities.

#### WaterWise Art Contest Goes to Lahore

Dadex conducted the WaterWise Art Contest in Lahore during February and March 2006. World Wide Fund for Nature (WWF-P) was our activity partner. There teams conveyed our message on water conservation among children by visiting over 50 schools in Lahore.

#### Dadex Sponsors SPELLATHON Contest in Lahore

Dadex sponsored WWF-P's initiative titled SPELLATHON for school children in Lahore. 25,000 school children benefited from the activity as they enthusiastically participated in spelling contests that enhanced their learning abilities and competitive skills.

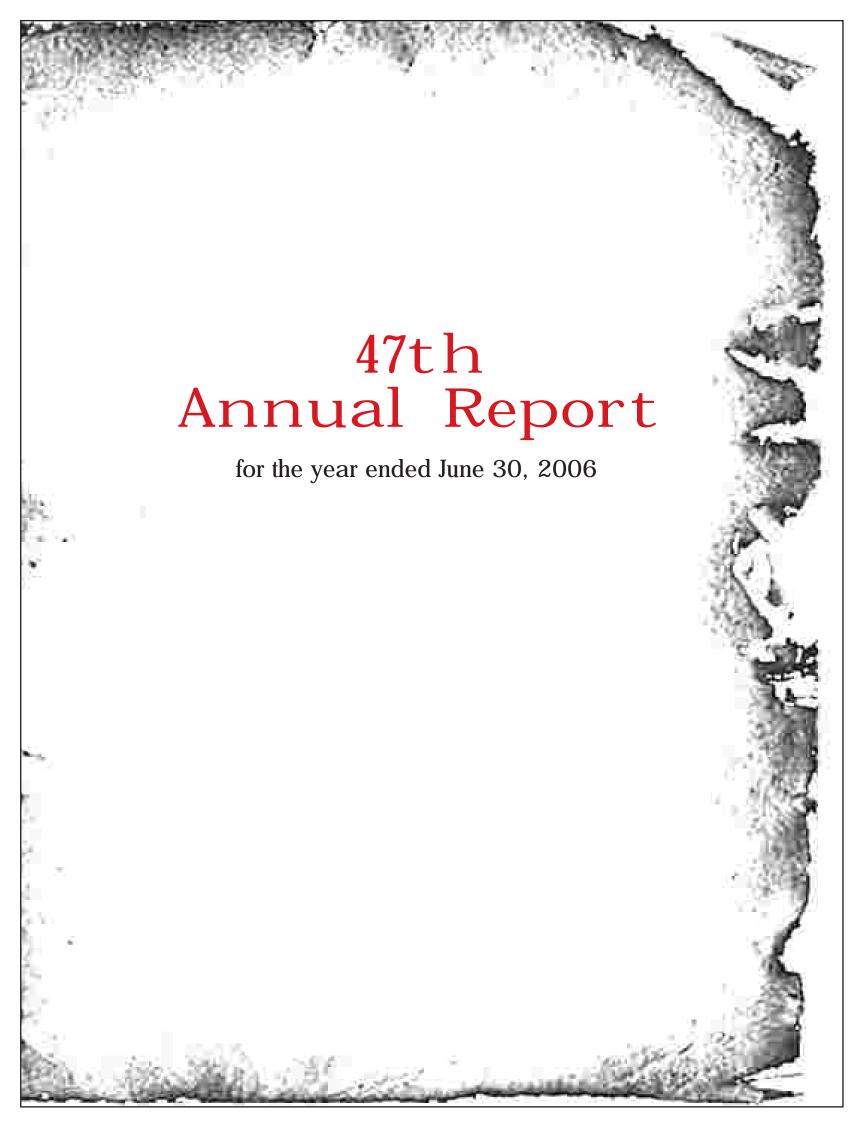
#### Realizing the Vision

Dadex also contributed to the President's Relief Fund for Earthquake Victims to help those affected by the devastating earthquake in October 2005 in Pakistan's Northern areas.

We remain committed to serveing our people and our community for a better tomorrow.

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Last Eight Years at a Glance						
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Notice is hereby given that the forty-seventh Annual General Meeting of the Dadex Eternit Ltd. will be held on Monday, 30 October, 2006 at 11.00 a.m. at Dadex House, 34-A/1, Block-6, P.E.C.H.S., Shahrah-e-Faisal, Karachi to transact the following business:

#### A. ORDINARY BUSINESS

- 1. To receive, consider and adopt the following:
  - a) Financial statements for the year ended 30 June, 2006 and the Auditors' Report thereon; and
  - b) The Report of the Board of Directors for the year ended 30 June, 2006.
- 2. To consider and approve payment of 17.5% dividend in cash for the year ended 30 June, 2006 as recommended by the Board of Directors.
- 3. To appoint auditors for the year ending 30 June, 2007, and authorise the Directors to fix their remuneration.

#### B. SPECIAL BUSINESS

1. To consider and, if thought fit, approve not subscribing for the whole of shares offered under section 86 (1) of the Companies Ordinance, 1984, by its associated company, Berdex Construction Chemicals (Private) Limited, by passing the following Resolution with or without modification, as a Special Resolution:

"RESOLVED that the offer for the whole of the shares, under section 86(1) of the Companies Ordinance, 1984, by its associated company, Berdex Construction Chemicals (Private) Limited be declined by the Company by not subscribing for the offered shares, whereby maintaining the existing holding in terms of absolute number of shares held by the Company in Berdex Construction Chemicals (Private) Limited unchanged."

A Statement under section 160 of the Companies Ordinance, 1984 setting forth all material facts concerning the Special Business is annexed to this Notice of Meeting being sent to Members.

By Order of the Board

(MUHAMMAD HANIF IDREES) Company Secretary

Karachi: September 21, 2006

#### C. NOTES

- The Register of Members and the Share Transfer Books of the Company shall remain closed from 23 October, 2006 to 30 October, 2006 (both days inclusive). Transfers received in order at the Registered Office of the Company by the close of business hours on 21 October, 2006 will be treated in time for incorporating the change in the Register of Members as at 23 October, 2006.
- 2. Entitlement to dividend and to attend, participate and vote at the forty-seventh Annual General Meeting will be according to the Register of Members as at 23 October, 2006.
- 3. A member of the Company entitled to attend and vote may appoint another member as his/her proxy to attend, speak and vote for him/her. An instrument of proxy and the power of attorney or other authority (if any) under which it is signed, or a notarially certified copy of such power or authority, must, to be valid, be deposited at the Registered Office of the Company not less than 48 hours before the time of the Meeting.
- 4. An instrument of proxy applicable for the Meeting in which a Member can direct the proxy how he / she wishes the proxy to vote, is being provided with the notice sent to Members. Further copies of the instrument of proxy may be obtained from the Registered Office of the Company during normal office hours.
- 5. Members are requested to submit declaration for Zakat on the required format and to notify immediately changes, if any, in their registered address.
- 6. Members who have not yet submitted photocopy of their Computerized National Identity Cards to the company are requested to send the same at the earliest.
- 7. CDC Account Holders will further have to follow the under-mentioned guidelines as laid down in Circular 1 dated January 26, 2000 issued by the Securities and Exchange Commission of Pakistan.



#### a) For Attending the Meeting:

- In case of individuals, the account holder or sub-account holder whose securities and their registration details are uploaded i. as per the Regulations, shall authenticate his identity by showing his original Computerized National Identity Card (CNIC) or original passport at the time of attending the meeting.
- ii. In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the meeting.

#### b) For Appointing Proxies:

- In case of individuals, the account holder or sub-account holder whose securities and their registration details are uploaded as per the Regulations, shall submit the proxy form as per the above requirement.
- The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned ii. on the form.
- Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy
- The proxy shall produce his original CNIC or original passport at the time of the meeting. iv.
- In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy form to the Company.
- 8. Transport will be available for members at 10:00 a.m. sharp outside the premises of the Karachi Stock Exchange Building to take them to the venue of the meeting.

#### D. STATEMENT UNDER SECTION 160 OF THE COMPANIES ORDINANCE, 1984

This statement is annexed to the Notice of the forty-seventh Annual General Meeting of Dadex Eternit Limited to be held on 30 October 2006 at which certain Special Business is to be transacted. The purpose of this Statement is to set forth the material facts concerning such Special Business.

## The approval of the Members will be sought for the following Special Business mentioned in Section B.

The Company currently holds 50% shares in Berdex Construction Chemicals (Private) Limited ("Berdex"). The Board of Directors of Berdex has decided to increase the capital of the company by the issue of further 51,020 shares at their par value of Rs. 10/=. The Company's entitlement in proportion of its existing shares held comes to 25,510 shares. The similar offer has also been made to the only other shareholder in Berdex, Berger Paints Limited ("Berger").

The break-up value per share of Berdex as stated in its latest audited financial statements for the year ended 30 June, 2006 is Rs.7.33 while earning per share of Berdex for the last three years is Rs.0.44 for 2003-2004, Rs.2.48 for 2004-2005 and Rs. (2.67) for Rs. 2005-2006.

In line with the Company's long-term strategic objectives and its business plan, the Board of Directors of the Company does not consider it desirable to accept the said offer and it is proposed that the offer be declined by not subscribing to the whole of 25.510 shares offered.

With the Company not taking up the shares on offer, its overall shareholding in Berdex will be reduced from the existing 50% to 49%, though the original number of 625,000 shares held by the Company in Berdex will remain unchanged.

No director is personally interested in this business.

The Directors of the Company are pleased to present the forty-seventh Annual Report along with the Audited Financial Statements for the year ended 30 June, 2006.

#### I. THE ECONOMY

During the year the country registered a GDP growth at 6.6%, as against the target of 7%, in spite of surging oil prices and devastating earthquake in the northern regions in October, 2005. Contribution of the Construction sector in GDP increased over last year and Telecommunication sector also showed a robust growth over last year.

However the sustained growth momentum has led to credit expansion and robust consumer spending leading to inflationary pressures. Therefore, the year under review witnessed tightening of monetary policies, declining foreign exchange reserves and increasing rates of borrowing.

# II. THE BUSINESS New Initiatives

Anticipating the intense competition in the piping business, during the year the Company started providing Agri solutions by focusing application of its products to "Agriculture and Irrigation" sector besides services related to Telecommunication sector referred in note 3.3 to the financial statements and introduction of Aluminium Cladding under its building products portfolio. The Company has become the exclusive distributor of Netafim, a leading irrigation company in the world.

## **Operations**

During the year, a new extrusion line was installed for manufacturing smaller diameter u-PVC pipes being also used as electrical conduits and ducts in the Telecommunication sector.

As informed earlier in our previous review to the shareholders, the Company plans to achieve the geographical diversification of its operations. In pursuance of this objective, the Company, during the year launched the project of setting up the manufacturing facility of over Rs.200 million on the land acquired last year in the province of Punjab. The new facility is planned to be operational before 30 June, 2007.

In view of heavy Capital Expenditure in last few years and the planned further expansion, the Company reassessed the expected pattern of consumption of future economic benefits associated with the Plant and Machinery. Consequently during the year, the Company revised the expected useful economic life of Plant and Machinery and rationalised the rates of depreciation for the same, keeping in view the industry practices and international norms.

#### Sales and profitability

Competition from low quality manufacturers, cheap imports and substandard substitutes continued to become more intense. Weaker-than-expected growth of the manufacturing sector at 8.6% against a target of 12% and last year's growth of 12.6% is an evidence of the opportunities arising from the economic growth in the country being grabbed away by the traders' community at the cost of the manufacturing sector.

Therefore we strongly feel that Government needs to take measures for lowering the cost of doing business, ensuring adherence to standards by setting specifications for use of quality materials according to the international practices, avoiding allowing concessions in tariff on the locally manufactured products under any FTAs or PTAs with other countries and widening or at least maintaining the gap between the rates of custom duty on raw materials and imports of finished products being locally manufactured from such raw materials to ensure the growth of the local industry.

In the wake of the above background the Company achieved a growth of 3.4% in its turnover. The sales expansion is mainly on account of the volume growth and new initiatives, because selling prices remained under pressure. Inflationary trend, especially sharp increase in prices of cement and petroleum based raw materials, transportation cost, and increased rates and levels of borrowing coupled with technical problems in operations and power fluctuations have led to serious erosion of profitability. Lower contributions during the gestation period of new initiatives and set up expenses of such initiatives have also put pressure on the profitability. All these factors have resulted in reduced earning per share of Rs.1.35 (Restated for 30 June, 2005: Rs.5.06).



(Rupees '000)

#### III. **DIVIDENDS AND APROPRIATIONS**

Summary of profits available for appropriations is as follows:

	(Rupees 000)
Unappropriated profit as at 01 July, 2005 (restated)	59,649
Final dividend per share of Rs.3.5 (2005: Rs.3.00) for the year ended 30 June, 2005	(37,674)
Transfer to General Reserves for the year ended 30 June, 2005	(15,572)
Profit after taxation for the year ended 30 June, 2006	14,548
Unappropriated profit as at 30 June, 2006	20,951
Subsequent Effects	
Proposed final dividend per share of Rs.1.75	18,837
Unappropriated proft as at 01 July, 2006	2,114
	20,951

Break-up value per share as at 30 June, 2006 is Rs. 43.56 (Rs. 45.68 - restated)

#### IV. BOARD OF DIRECTORS AND THEIR COMMITTEES. CHIEF EXECUTIVE AND CHAIRMAN

Since the last report, Mr. Tariq Ali Jafri and Mr. Zahid Zaheer have resigned from the Board. Mr. Maqbool H. H. Rahimtoola relinquished the position of Chairman of the Board with effect from 30 June, 2006 and Mr. Sikander Dada relinquished the position of Chief Executive with effect from 31 August, 2006.

The Board of Directors would like to place on record the valuable contribution of the outgoing Directors, while on the Board of Directors of the Company and outgoing Chief Executive and Chairman while serving in their respective capacities.

We welcome to the Board Mr. Shahzad M. Husain who joined the Board in place of a resigning Director with effect from 27 December, 2005 for the remainder of the term. The Board also welcomed Mr. Sikander Dada as the new Chairman with effect from 01 July 2006 and as the Director of the Company in place of a resigning Director with effect from 01 September 2006 for the remainder of the term. The term of office of the present Directors will expire on 12 July, 2008. We also welcome Mr. Imtiaz Zaidi as the new Chief Executive with effect from 1 September, 2006 for a term of two years, which is extendable for another year.

Consequent to the above changes, new Chief Executive, Mr. Imtiaz Zaidi and Director Mr. Muhammad Najam Ali have been nominated on the Audit Committee of the Board in place of Mr. Sikander Dada and Mr. Zahid Zaheer, with Mr. Qazi Sajid Ali as the Chairman of the Audit Committee.

During the year under review, six meetings of the Board of Directors were held. Attendance by Chief Executive and each Director is annexed with this report.

#### V. INFORMATION COMMUNICATION TECHNOLOGY

The Company recognises the "Information" as the most important resource in the current era for meeting the business challenges ahead. Therefore in May, 2006 your Company entered into an agreement for acquiring licenses of SAP, which is the state of the art Enterprise Resource Planning (ERP) solution. Further in September, 2006 the Company also entered into the agreement for implementation of SAP. The total project is estimated to cost Rs.22 million. Therefore, in the medium term, the major focus of the Company would be towards the gigantic task of implementing SAP, introducing server centric environment for efficiencies and enhancing the effectiveness of the connectivity.

#### VI. CONTRIBUTION TO THE NATIONAL ECONOMY

During the year under review, the Company has contributed over Rs.339 million (2005: Rs.316 million) in shape of duties, taxes and levies to the Government exchequer. We believe that such contribution has a room for substantial increase provided the Government initiates further measures to encourage the quality manufacturing activity in the country and help in curbing the influx of cheap imports and substandard manufactured products.



## VII. HEALTH, SAFETY, ENVIRONMENT (HSE) AND QUALITY

Your Company is committed to ensure environment friendly operations, products and services for the well being of the community in which it operates by striving hard to keep achieving our Quality, Environment and Safety objectives. In acknowledgement of the track record of achievements and services in the field of environment, "National Forum for Environment and Health" has honoured your Company with Certificate of Appreciation at the 3rd Annual Environment Excellence Awards (AEEA-2006) for the third consecutive year

The process of implementing Environment Management System (EMS) ISO 14001:2004 has commenced and work on implementation of Good Laboratory Practices on the basis of ISO / IEC 17025 for Accreditation of Laboratory is also progressing fast.

#### VIII. HUMAN RESOURCES

Human Capital is the most valuable intangible asset of the Company which has played its role for the growth of the business. Your company is committed to nurture this capital by investing on appropriate selection of human resource and then retention and training of such resource. Dearth of skilled resource is a challenge of the future.

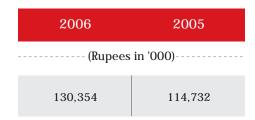
During the year, the Company was recognised as an Investor in People (IiP) in recognition of meeting the requirements of the IiP Standards as a result of successful assessment process in accordance with the guidelines provided for assessors by IiP UK.

# IX. COMPLIANCE WITH CODE OF CORPORATE GOVERNANCE AND BEST PRACTICES OF TRANSFER PRICING

- A) Your Board of Directors is pleased to confirm:
  - That your company has applied the principles contained in the Code of Corporate Governance and relevant listing regulations, as narrated in the "Statement of Compliance with Code of Corporate Governance" for the year ended 30 June 2006 annexed with this report.
  - 2) That your company while complying with the applicable regulations has applied the principles contained in the Code of Corporate Governance and relevant schedule of the Companies Ordinance, 1984 regarding Transfer Pricing. In pursuance of Securities & Exchange Commission's letter no SMD / SE /2(85)/2003 dated 27 June 2006 implementation / applicability of listing regulation no 38 relating to "Transfer Pricing" has been deferred till 30 September, 2006.
  - 3) That the Board has adopted the "Statement of Business Ethics and Practices" and measures have been taken to ensure that all employees within the organisation effectively observe these rules of conduct.
  - 4) The following statements which External Auditors have also certified in their report to the members:
    - a. The financial statements, prepared by the management of the company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
    - b. Proper books of account of the company have been maintained.
    - c. Appropriate accounting policies have been consistently applied in preparation of financial statements, except for the change as stated in note 2.5.1 to the financial statements which has concurrence of external auditors and accounting estimates are based on reasonable and prudent judgment.
    - d. International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements.
  - 5) The system of internal control and other such procedures, which are in place, are being continuously reviewed by the Board's Audit Committee assisted by the internal audit staff of the Company and a Chartered Accountant firm appointed for carrying out the Internal Audit. The process of review will continue and any weaknesses in controls identified in the process will be removed.
  - 6) There are no significant doubts upon the company's ability to continue as a going concern.
  - 7) There has been no material departure from the best practices of corporate governance, as detailed in the applicable listing regulations.



- Following is the further information in accordance with Corporate and Financial Reporting Framework laid down in Code of Corporate Governance:
  - The summary of key operating and financial data of the Company of last eight years is annexed with this report.
  - Taxes and levies are as disclosed in the notes to the accounts.
  - The following is the value of investments held by Provident Fund based on the latest audited accounts as at 3) June 30:



- The statement, showing pattern of shareholding of the Company as at 30 June 2006 is annexed with this report.
- The directors, CFO & Company Secretary and their spouses and minor children did not carry out any trade in the shares of the Company during the year.

#### **AUDITORS** X.

The present auditors M/s Ford Rhodes Sidat Hyder & Co., Chartered Accountants retire at the conclusion of the fortyseventh Annual General Meeting. Being eligible, they have offered themselves for reappointment. As required by the Code of Corporate Governance,

Board Audit Committee has recommended their reappointment, by the Company's shareholders, as auditors of the Company for the financial year ending 30 June 2007, and the Board agrees to the recommendation of the Board Audit Committee.

Auditors recommended for appointment hold satisfactory rating under the "Quality Control Review Programme" of the Institute of Chartered Accountants of Pakistan.

#### XI. MATERIAL CHANGES AND COMMITMENTS

No material changes and commitments affecting the financial position of the Company have occurred between the end of the financial year of the Company to which the balance sheet relates and the date of this Report.

The Directors have proposed not subscribing for the whole of shares offered under section 86(1) of the Companies ordinance, 1984, by its associated company, Berdex Construction Chemicals, subsequent to the Balance Sheet date.

#### XII. **FUTURE PROSPECTS AND CHALLENGES**

In view of the allocation of approximately Rs.155 billion for the infrastructure development in the Federal Public Sector Development Programme (PSDP), interest being shown by large international investors in mega projects in the offing in the country and expected continued growth of the Telecommunication sector, we foresee huge business potential for the Company.

However rising costs of petroleum based raw materials, efficiencies of our operations, controlling the financial costs, stability in domestic and global business environment and rising inflation pose the challenges.

Your Company is focussing on setting up of the manufacturing facilities in the North which is the most important aspect of strategy for becoming competitive by proximity to a major market segment and increasing the market share by capturing the opportunities. Appropriate alignment in the business model is also a part of our business plans to increase the turnover as well as profitability. Measures to shorten the gestation period of new activities to become profitable are also planned.

# Annual Report 2006

#### XIII. **ACKNOWLEDGEMENTS**

Our customers are the key element behind our existence and growth. We wish to offer our sincere thanks and appreciation for their support and patronage.

We would also like to thank all other stakeholders including our vendors, bankers and financial institutions, insurers, Government and our shareholders for their cooperation, support and reposing confidence on us.

We would also like to thank all our employees for their zeal, enthusiasm, commitment, dedication, hard work and team spirit without which our journey towards making our vision of becoming the most valued company a reality will remain incomplete.

On behalf of the Board of Directors

(SIKANDER DADA) Chairman

Karachi: 21 September, 2006



Board Meetings	No. of Meetings Attended
6	6
6	0 6
6	6
6	6
6	5
4 2 6	4 2 6
6	5
6	5
6	1
6	3
6	5
	6 6 6 6 6 4 2 6 6 6 6 6

Leave of absence was granted to Directors who could not attend some of the Board meetings.



This statement is being presented to comply with the Code of Corporate Governance contained in Listing Regulation No. 37 of listing regulations of Karachi Stock Exchange for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner:

- The Company encourages representation of independent non-executive directors and directors representing minority interests on its Board of Directors. At present there is no executive director in the Company's Board of Directors, other than the CEO.
- 2. The directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- 3. All the resident directors of the Company have confirmed that they are registered taxpayers.
- 4. All the resident directors have confirmed that none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI and none of them is a member of a stock exchange in Pakistan.
- 5. All casual vacancies occurring in the Board were filled up by the directors within 30 days, thereof.
- 6. The Company has prepared a "Statement of Ethics and Business Practices", which has been signed by all the directors and senior management employees of the Company.
- 7. The Board of Directors has developed a vision/mission statement, overall corporate strategy and significant policies of the company. Any amendments in significant policies are approved by the Board and a complete record of amendments in significant policies along with the dates on which they were approved has been maintained.
- 8. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO have been taken by the Board.
- 9. The meetings of the Board were presided over by the Chairman. The Board met at least once in every quarter. Written notices of the Board meetings, along with agenda were circulated at least seven days before the meeting. The minutes of the meeting were appropriately recorded and circulated.
- 10. Directors are well conversant with the listing regulations and legal requirements and as such are fully aware of their duties and responsibilities.
- 11. The Board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment, as determined by the CEO.
- 12. The CFO (who is also the Company Secretary) is a fellow member of the Institute of Chartered Accountants of Pakistan and the Institute of Cost & Management Accountants of Pakistan.
- 13. The Company Secretary (who is also the CFO) attends Board Meetings of the Company.
- 14. The directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 15. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 16. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 17. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 18. The Board has formed an audit committee. It comprises four members, of whom three are non-executive directors including the chairman of the committee.
- 19. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.



- 20. The Board has set-up an effective internal audit function.
- 21. The statutory auditors of the Company have confirmed that:
  - a. they have been given a satisfactory rating under the Quality Control Review programme of the Institute of Chartered Accountants of Pakistan;
  - b. they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company; and
  - c. the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
- 22. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 23. We confirm that all other material principles contained in the Code have been complied with.

Karachi: 21 September, 2006

IMTIAZ H. ZAIDI Chief Executive

# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) for the year ended June 30, 2006 prepared by the Board of Directors of Dadex Eternit Limited to comply with the Listing Regulation No. 37 of the Karachi Stock Exchange (Guarantee) Limited where the Company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code, effective for the year ended June 30, 2006.

Karachi: 21 September, 2006

FORD RHODES SIDAT HYDER & CO. CHARTERED ACCOUNTANTS

We have audited the annexed balance sheet of Dadex Eternit Limited as at June 30, 2006 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- b) in our opinion:

Karachi: 21 September, 2006

- the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied except for the change as stated in note 2.5.1 to the financial statements with which we concur:
- ii) the expenditure incurred during the year was for the purpose of the Company's business; and
- iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2006 and of the profit, its cash flows and changes in equity for the year then ended; and
- d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980) was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

FORD RHODES SIDAT HYDER & CO. CHARTERED ACCOUNTANTS

	Note	2006	2005 (Restated)
		(Rupees	in '000)
ASSETS			
NON-CURRENT ASSETS			
Fixed Assets - Property, plant and equipment	3	343,998	298,024
Long-term investments	4	5,215	8,154
Long-term loans Long-term deposits	5 6	4,500 8,251	1,488 15,305
Long-term deposits	O	361,964	322,971
		·	
CURRENT ASSETS	7	01.004	50 OC1
Stores and spares Stocks-in-trade	7 8	81,264 815,806	58,061 586,826
Trade debts	9	178,949	176,328
Loans and advances	10	25,380	25,353
Trade deposits and short-term prepayments	11	15,202	4,357
Accrued mark-up		-	275
Other receivables	_	595	147
Current portion of long-term investment	4	70	492
Taxation refundable Cash and bank balances	12	10,654   2,312	59,800
Cash and Dank Dalances	12	1,130,232	911,639
TOTAL ASSETS		1,492,196	1,234,610
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Authorised capital			
20,000,000 (2005: 20,000,000) ordinary shares of Rs. 10/- each	13	200,000	200,000
Issued, subscribed and paid-up capital	14	107,640	107,640
Reserves	15	361,189	384,077
Shareholders' equity		468,829	491,717
NON CURRENT LIABILITIES			
Liabilities against assets subject to finance lease	16	17,104	40,901
Deferred taxation	17	24,736	14,588
Deferred income	18	2,053	4,107
		43,893	59,596
CURRENT LIABILITIES			
Trade and other payables	19	356,284	275,090
Accrued interest / mark-up		10,129	4,553
Current portion of liabilities against assets subject to finance leases	16	23,592	49,733
Short-term borrowings	20	582,711	329,697
Sales tax payable	20	6,758	16,272
Taxation payable		-	7,952
		979,474	683,297
CONTINGENCIES AND COMMITMENTS	21	-	-
TOTAL EQUITY AND LIABILITIES		1,492,196	1,234,610
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2006

2005

Note

The annexed notes 1 to 40 form an integral part of these financial statements.

MUHAMMAD HANIF IDREES Chief Financial Officer IMTIAZ H. ZAIDI Chief Executive SIKANDER DADA Chairman



	Note	2006	2005 (Restated)		
		(Rupees in '000)			
Turnover – net	22	1,335,387	1,290,858		
Cost of sales	23	(1,040,564)	(987,236)		
Gross profit		294,823	303,622		
Selling expenses	24	(169,173)	(116,485)		
Administrative expenses	25	(72,165)	(87,770)		
Other operating expenses	26	(18,809)	(9,345)		
Other operating income	27	28,069	14,502		
Operating profit		62,745	104,524		
Finance costs	28	(48,118)	(18,160)		
Share of (loss) / profit of an associate	4.1	(3,215)	1,271		
Profit before taxation		11,412	87,635		
Taxation	29	3,136	(33,130)		
Profit after taxation		14,548	54,505		
		(Rup	ees)		
Earnings per share – Basic and diluted	30	1.35	(Restated) 5.06		

The annexed notes 1 to 40 form an integral part of these financial statements.

	Note	2006	2005
		(Rupees	in '000)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations Finance costs paid Income tax paid Long-term loans and advances – net Long-term deposits – net	34	(69,017) (47,869) (5,325) (2,908) (552)	(96,894) (22,020) (3,763) (815) (9,174)
Net cash outflow from operating activities		(125,671)	(132,666)
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure Proceed from sale of investments Proceeds from disposal of fixed assets Mark-up received Net cash outflow from investing activities		(108,627) 628 2,529 7,854 (97,616)	(114,399) 25 2,295 10,861 (101,218)
CASH FLOWS FROM FINANCING ACTIVITIES			
Borrowing against assets subject to finance lease - net Short-term borrowings obtained / (repaid) Dividend paid Net cash inflow / (outflow) from financing activities		(49,938) 253,013 (37,276) 165,799	47,144 (90,302) (31,892) (75,050)
Net decrease in cash and cash equivalents		(57,488)	(308,934)
Cash and cash equivalents at the beginning of the year		59,800	368,734
Cash and cash equivalents at the end of the year	12	2,312	59,800

The annexed notes 1 to 40 form an integral part of these financial statements.



	Reserves ———Revenue Reserves ————————————————————————————————————											
Share Capital	Capital Reserve - Share Premium	Net Unrealised gain/(loss) on Hedging Instruments	General Reserves	Unappropriated Profit	Sub Total	Total						

					_	_	_					_	_	_	_	_	_	_	_	_	_	_	(Rupees	in	'000
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Polonog og et July 01 2004 (og provinsky reported)	107.640	E	224	212 245	41 575	260,000	160 510
Balance as at July 01, 2004 (as previously reported)	107,640	5,655	334	313,345	41,575	360,909	468,549
Effect of change in accounting policy (note 2.5)							
Share of accumulated profit in respect of Investment in an associated company	-	-	-	-	1,527	1,527	1,527
Balance as at July 1, 2004 (restated)	107,640	5,655	334	313,345	43,102	362,436	470,076
Final dividend for the year ended June 30, 2004 @ 30%	-	-	-	-	(32,292)	(32,292)	(32,292)
Transfer to general reserves for the year ended June 30, 2004	-	-	-	5,666	(5,666)	-	-
Net unrealised loss on hedging instruments	-	-	(572)	-	-	(572)	(572)
Profit after taxation for the year ended June 30, 2005	-	-	-	-	54,505	54,505	54,505
Balance as at June 30, 2005 (restated)	107,640	5,655	(238)	319,011	59,649	384,077	491,717
Balance as at July 01, 2005 (as previously reported)	107,640	5,655	(238)	319,011	56,851	381,279	488,919
Effect of change in accounting policy (note 2.5)							
Share of accumulated profit in respect of Investment in an associated company	-	-	-	-	2,798	2,798	2,798
Balance as at July 01, 2005 (restated)	107,640	5,655	(238)	319,011	59,649	384,077	491,717
Final dividend for the year ended June 30, 2005 @ $35\%$	-	-	-	-	(37,674)	(37,674)	(37,674)
Transfer to general reserves for the year ended June 30, 2005	-	-	-	15,572	(15,572)	-	-
Net unrealised gain on hedging instruments	-	-	238			000	990
Profit after taxation for the year ended June 30, 2006	-	-	-	-	14,548	238 14,548	238 14,548
Balance as at June 30,2006	107,640	5,655		334,583	20,951	361,189	468,829

The annexed notes 1 to 40 form an integral part of these financial statements.

MUHAMMAD HANIF IDREES Chief Financial Officer IMTIAZ H. ZAIDI Chief Executive SIKANDER DADA Chairman



#### 1. NATURE AND STATUS OF BUSINESS

- 1.1 The Company is a limited liability company incorporated in Pakistan on April 13, 1959 as a public limited company under the Companies Ordinance, 1984 (the Ordinance) and is quoted on Karachi Stock Exchange. The registered office of the Company is situated at Dadex House, 34-A/1, Block 6, P.E.C.H.S, Sharah-e-Faisal, Karachi. The principal business of the Company is manufacture and sale of construction material which mainly includes piping system and other allied products manufactured from chrysotile cement, rubber and plastics, and merchandising of imported fittings, accessories and other building products.
- 1.2 During the year the company has started focusing on application of its products to "Agriculture and Irrigation" sector besides attempting to provide services related to telecommunication sector as referred in note 3.3 to the financial statements.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## 2.1 Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan and the requirements of the Ordinance. Approved accounting standards comprise of such International Accounting Standards (IASs) as notified under the provisions of the Ordinance. Wherever the requirements of the Ordinance or directives issued by the Securities and Exchange Commission of Pakistan (SECP) differ with the requirements of these standards, the requirements of the Companies Ordinance, 1984 or the requirements of the said directives take precedence.

#### 2.2 Basis of Preparation

These financial statements have been prepared under the historical cost convention except that certain exchange elements referred to in note 2.16 have been incorporated in the cost of the relevant fixed assets and for financial assets and liabilities, if any, in accordance with recognition and measurement criteria as laid down in IAS-39 "Financial Instruments: Recognition and Measurement".

#### 2.3 Significant accounting judgments and estimates

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgments in the process of applying the company's accounting policies. Estimate and judgments are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. In the process of applying the company's accounting policies, management has made the following estimates and judgments which are significant to the financial statements:

## Property, plant and equipment

Estimates with respect to residual values and depreciable lives and pattern of flow of economic benefits are based on the analysis by the management of the Company. Further, the company reviews the value of the assets for possible impairment on an annual basis. Any change in the estimates in future years might affect the carrying amounts of the respective items of property, plant and equipments with a corresponding affect on the depreciation charge and impairment.

Other areas where estimates and judgments involved are disclosed in respective notes to the financial statements.

#### 2.4 Fixed assets and depreciation

#### 2.4.1 Property, plant and equipment

#### Owned

Operating property, plant and equipment are stated at cost less accumulated depreciation or impairment, if any, except freehold land and capital work-in-progress which are stated at cost. Cost in relation to certain fixed assets signifies historical cost and exchange differences capitalized as referred to in note 2.16.

Depreciation is charged to profit and loss account using the straight-line method, whereby the cost of an asset less residual value is written-off over its estimated useful life. A full month's depreciation is charged for assets purchased and no depreciation is charged in the month of disposal. Previously, a full year's depreciation charged was made for assets purchased during the year and no charge was made in the year of disposal.

The carrying values of property, plant and equipment are reviewed at each reporting date for indication that an asset may be impaired and carrying values may not be recovered. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets or cash generating units are written down to their recoverable amount. The recoverable amount of property, plant and equipment is the greater of net selling price and value in use.

Maintenance and normal repairs are charged to income as and when incurred. Major renewals and improvements, ifany, are capitalized.

Gains and losses on disposals of property, plant and equipments are determined by comparing proceeds with the carrying amount of the relevant assets. These are included in the profit and loss account.

## Changes in accounting estimate

During the current year, as required by International Accounting Standard (IAS) 16 "Property, Plant and Equipment" the management has reassessed the expected pattern of consumption of future economic benefits associated with the fixed assets. As a result of such exercise:

- a) due to the changes in expected useful economic life of plant and machinery to the Company, the rate of depreciation for the same has been revised from 20% to 10% effective from July 01, 2005; and
- b) effective current year, the charge for depreciation is calculated on monthly basis whereby, a full month's charge is made for assets purchased during the year and no charge is made in the month of disposal. Previously, a full year's charge was made for assets purchased during the year and no charge was made in the year of disposal.

The effects of above changes have been accounted for prospectively i.e. with effect from July 01, 2005. Had the estimates not been revised, the depreciation charge for the period would have been higher and the carrying value of fixed assets would have been lower by Rs. 36.771 million and consequently there would have been a loss before taxation for the year of Rs. 19.633 million, whereas stock-in-trade would have been higher by Rs. 5.726 million.

#### Leased

Finance leases, which transfer to the Company substantially all the risks and benefits incidental to ownership of leased items are capitalised at the inception of lease. Assets subject to finance lease are stated at the lower of the present value of minimum lease payments under the lease agreements and their fair value. Depreciation is charged using the same basis and rates used for similar owned assets whereby the cost of assets less residual value is written off over their estimated useful lives. Income arising from sale and lease back transactions, if any, is deferred and is amortised equally over the lease period.

#### 2.5 Investments

#### 2.5.1 Investment in an associated company

Investment in an associated company is accounted for using equity method of accounting. Investments over which investor has "significant influence" are accounted for under this method i.e., investments to be carried in the balance sheet at cost plus post-acquisition changes in the share of net assets of the associate, less any impairment in value. The profit and loss account reflects the share of the results of operations of the associate.

#### Change in accounting policy

Effective from current year the revised IAS 28, "Investments in Associates" has become applicable to the Company. This has resulted in the change in accounting policy for investment in associates. The revised standard requires that such investments over which investor has "significant influence" must be accounted for using the equity method i.e., investments to be carried in the balance sheet at cost plus post-acquisition changes in the share of net assets of the associate, less any impairment in value. The profit and loss account reflects the share of the results of operations of the associates. Previously, it was accounted for under the cost method.

The change in accounting policy has been accounted for retrospectively and comparative information has been restated in accordance with benchmark treatment specified in IAS – 8 (Net Profit or Loss for the period and change in accounting policies). Had there been no change in accounting policy, the profit before tax would have been higher by Rs. 3.214 million (June 30, 2005: would have been lower Rs. 1.271 million) and the value of Investment would have been higher by Rs. 0.417 million (June 30, 2005: would have been lower by Rs. 2.789 million). The effect of change in accounting policy is reflected in the Balance sheet, Profit and loss account and Statement of changes in equity.

#### 2.6 Stores and spares

These are valued at moving average cost less provision for obsolete and slow moving items except for items in transit which are stated at invoice values plus other charges incurred thereon.

#### 2.7 Stock-in-trade

#### 2.7.1 Raw materials

Raw materials are valued at the lower of moving average cost and net realisable value.

Items in transit are valued at cost comprising invoice values plus other charges incurred thereon.



#### 2.7.2 Work-in-process

Work-in-process is valued at prime cost and an appropriate portion of manufacturing overheads.

## 2.7.3 Finished goods

Finished goods are valued at lower of moving average cost and net realisable value. Cost in case of manufactured finished goods includes prime cost and an appropriate portion of manufacturing overheads. Items in transit are valued at cost comprising invoice values plus other charges incurred thereon.

Net realisable value signifies the estimated selling price in the ordinary course of business less estimated cost of completion and estimated costs necessarily to be incurred to make the sale.

#### 2.8 Trade debts and other receivables

Trade debts and other receivables are carried at original invoice amount less an estimate made for doubtful receivables based on review of outstanding amounts at the year end. Balances considered bad and irrecoverable are written off when identified.

#### 2.9 Provisions

Provisions are recognized when:

- a) the Company has a present obligation (legal or constructive) as a result of past events;
- b) it is probable that an outflow of resources will be required to settle the obligation; and
- A reliable estimate of the amount can be made.

Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

#### 2.10 Liabilities and finance charge against assets subject to finance lease

Liabilities against assets subject to finance lease are accounted for at net present value of minimum payments under the lease arrangements. Lease payments are apportioned between the finance charges and reduction of lease liability so as to achieve a constant rate of financial cost on the remaining balance of the liability. Financial costs are charged directly against income.

## 2.11 Revenue recognition

- a) Sales are recorded on dispatch of goods to customers.
- b) Dividend income is recognized when the right to receive the dividend is established.
- c) Rental and interest income is recorded on accrual basis.

#### 2.12 Turnkey projects

Revenue is recognized on the basis of approved quantities of pipes supplied. The value of pipes supplied to date and the related costs incurred in respect thereof are recognized as an expense. Any anticipated losses on these contracts are recognized immediately by transferring the related revenue to contingency account. Revenue arising from work variations and claims is not accounted for unless it is probable that the customer will approve the variation / claim and the amount of revenue arising from variation / claim can be measured reliably.

## 2.13 Retirement benefits

The Company operates an approved contributory provident fund for all permanent employees for which contributions are charged to income for the year.

#### 2.14 Compensated absences

The Company provides for its estimated liability towards leaves accumulated by employees on an accrual basis using current salary levels.

#### 2.15 Taxation

#### 2.15.1 Current

Provision for current taxation is the higher of the amount computed on taxable income at the current rates of taxation after taking into account tax credits and rebates available, if any, and minimum tax computed at the prescribed rate on sales net of sales tax.



#### 2.15.2 Deferred

Deferred tax is provided in full using the liability method on all temporary differences arising at the Balance Sheet date between the tax basis of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, while deferred tax assets are recognized for all deductible temporary differences, carry-forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, carry-forward of unused tax assets and unused tax losses can be recognized.

The carrying amount of deferred tax asset is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the deferred tax asset to be recognized. Unrecognized deferred income tax assets are reassessed at each balance sheet date and are recognized to the extent that it has become probable that future taxable profit will allow deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the periods when the asset is recognized or the liability is settled based on the tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

#### 2.16 Foreign currency translation

Foreign currency transactions are translated into Pak Rupees using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at the year end exchange rates of monetary assets and liabilities (except for foreign currency loans obtained for acquisition of fixed assets) denominated in foreign currencies are recognized in the profit and loss account. Exchange differences in respect of foreign currency loans obtained for acquisition of fixed assets are incorporated in the cost of the relevant assets.

#### 2.17 Financial instruments

Financial instruments carried on the balance sheet include investments, loan, deposits, receivables, cash and bank balances and trade creditors.

All the financial assets and financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instrument and are derecognised in case of assets, when the contractual rights under the instrument are realised, expire or surrendered and in case of liability, when the obligation is discharged, cancelled or expired.

A financial asset and financial liability is off set and the net amount is reported in the balance sheet if the Company has legally enforceable right to setoff the recognized amount and intend either to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### 2.18 Derivative financial instruments

When considered appropriate, the Company uses forward foreign exchange contracts to hedge its risk associated primarily with foreign currency fluctuations relating to purchases of raw materials and fixed assets from overseas suppliers. These contracts, except those having immaterial financial impact, are included in the balance sheet at fair value and any resulting gain or loss is recognized in the statement of changes in equity. The fair value of forward foreign exchange contracts is included in 'other receivables' in case of favorable contracts and 'other liabilities' in case of unfavorable contracts. The fair values of these contracts are calculated by reference to current forward exchange rates with similar maturity profiles.

#### 2.19 Borrowing costs

Borrowing costs are recognized as an expense in the period in which they are incurred.

#### 2.20 Cash and cash equivalents

Cash and bank balances are carried in the balance sheet at cost. For the purposes of cash flow statement, cash and cash equivalents are cash and bank balances and short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to insignificant changes in value.

## 2.21 Dividend and appropriation to reserves

Dividend and appropriation to reserves are recognised in the financial statements in the period in which these are approved.

#### 2.22 Transaction with related parties

Transactions with related parties are based on the policy that all transactions between the Company and the related parties are carried out at arm's length.



# 3. FIXED ASSETS - PROPERTY, PLANT AND EQUIPMENT

	Note	2006	2005
		(Rupees	in '000)
Operating property, plant and equipment Capital work-in-progress Spares held for capitalization	3.1 3.2	298,492 45,506 	284,808 11,355 1,861 298,024

# 3.1 Operating property, plant and equipment

	Cost		1	Depreciatior							
At July 1, 2005	Additions / (Disposals)/ transfer**	At June 30, 2006	At July 1, 2005	For the Year / (on Disposals)/ transfer**	At June 30, 2006	Book Value At June 30, 2006	Depreciation Rate % Per Annum				
(Rupees in '000)											
27,890	4	27,894	-	-	-	27,894	-				

	¥	A D	V .		∢	E A	Ч	B A	Д %
				(R	cupees in '(	000)			
Freehold land	27,890	4	27,894		-	-	-	27,894	-
Leasehold land	5,292	-	5,292		1,630	66	1,696	3,596	1-2.5 %
Buildings on freehold land	2,056	245	2,301		1,189	127	1,316	985	5%
Factory buildings on leasehold land	46,356	3,894	50,250		32,691	2,223	34,914	15,336	10%
Buildings on leasehold land other than factory	66,764	6,876	73,640		24,997	3,244	28,241	45,399	5%
Plant and machinery	115,336	39,847	138,840		100,027	3,756	103,647	35,193	10%
Note 3.3		**(16,343)				**(136)			
Furniture and fixtures	3,395	2,034	5,429		2,037	337	2,374	3,055	10%
Vehicles and transportation equipment	19,681	15,078 (1,239)	32,770		10,026	3,859 (823)	13,045	19,725	20%
Note 3.3		**(750)				**(17)			
Office and factory equipment	8,822	6,968	15,790		5,987	1,829	7,816	7,974	10 - 33.3%
	295,592	74,946 (1,239)	352,206		178,584	15,441 (823)	193,049	159,157	
Note 7		**(17,093)				**(153)			
ASSETS UNDER FINANCE LEASE									
Plant and machinery	494,402		494,402		334,705	25,655	360,360	134,042	10%
Office and factory equipment	613	-	613		248	95	343	270	10 & 33.33%
Vehicle and Transportation equipment	13,576	-	13,576		5,838	2,715	8,553	5,023	20%
• • •	508,591	-	508,591		340,791	28,465	369,256	139,335	
2006	804,183	74,946 (1,239)	860,797		519,375	43,906 (823)	562,305	298,492	
		**(17,093)				**(153)			
2005	677,248	109,028	804,183		424,995	81,987	519,375	284,808	
		(444,282) *442,839				(256,699) *249,742			

<sup>\*</sup> Represents sale and leaseback transaction.

Details of property, plant and equipment sold are given in note 3.4.



## 3.1.1 The depreciation charge for the year has been allocated as follows:

Note	2006	2005
	(Rupees	in '000)
23	32.757	65,130
24	3,126	3,124
25	6,950	12,660
27.1	1,073	1,073
	43,906	81,987
	23 24 25	23 32,757 24 3,126 25 6,950 27.1 1,073

- 3.1.2 Fixed assets includes various items of factory equipment having net book value of Rs. 1.001 million as at June 30, 2006 (2005: 0.573 million) which are given to customers for use on a temporary basis. No rent is charged by the Company from these customers.
- 3.1.3 Building on leasehold land other than factory includes property given on rent having net book value of Rs. 18.265 million (2005: 15.044 million).

#### 3.2 Capital work-in-progress

	2006	2005
	(Rupee	es in '000)
Advances against purchases of fixed assets:  - Plant and machinery  - Vehicles  - Other  Cost of acquiring SAP license  Civil works	18,053 - 9,286 18,167 45,506	6,649 1,840 12 - 2,854 11,355

- 3.3 During the year, the company acquired assets for providing drilling services to the telecommunication sector. Due to technical reasons the contract for services has been transferred to another service provider which has accepted to purchase these assets. As of the balance sheet date an amount of Rs. 16.940 million has been transferred from the fixed assets to assets held for disposal included in the stores and spares. (Also refer note 21.2 to the financial statements.)
- 3.4 The following fixed assets were disposed off during the year:

	Cost	Accumulated Depreciation	Book Value	Sale Proceeds/ Insurance Claim	Mode of Disposal	Particulars of Buyers
Vehicle and transportation	939	563	376	512	Buy Back Scheme	Mr. Afaq Ahmed Kazi Ex-Employee
Aggregate of assets disposed-off having book value below Rs. 50,000 each	300	260	40	2,017	Negotiation	Various

#### 4. LONG-TERM INVESTMENTS

	note	2000	2003
		(Rupees	in '000)
an associate 625,000 (2005: 625,000) ordinary shares of Rs. 10/- each Share of (loss) / profit in an associated company	1 4.1	5,000 (417) 4,583	5,000 2,798 7,798
Others – held to maturity Defence Saving Certificates Accrued interest	4.2 4.2	220 482 702	270 578 848
: Maturity within next twelve month shown in current assets		70 632	492

#### 4.1 Investment in an associate

The Company holds 50 percent shareholding i.e., 625,000 (2005: 625,000) ordinary shares of Rs. 10/- each in Berdex Construction Chemicals (Private) Limited (Berdex). Berdex is engaged in marketing and distribution of construction chemicals in Pakistan. The following table illustrates summarized financial information of the Company in Berdex.

5,215

8,154

-			
	2006	2005	
	(Rupee	s in '000)	
Amounts incorporated in respect of investment in an associate are set out below:			
Company's share at beginning of the year Share of (loss) / profit	7,798 (3,215)	6,527 1,271	
Share of the associate's balance sheet	4,583	7,798	
Current assets	6,110	11,596	
Non-current assets	169	88	
Current liabilities	(1,696)	(3,886)	
Net assets	4,583	7,798	
Share of revenue for the year	1,414	11,532	

4.2 The effective rate of profit on Defence Saving Certificates ranges from 16% to 18.04% (2005: 16% to 18.04%) per annum. These certificates are pledged with various Government Departments as a security against supply of goods to them.

## 5. LONG-TERM LOANS - considered good

	Note	2006	2005
		(Rupees	in '000)
Loans to employees other than executives Less: Receivable within one year shown in current assets	5.1	5,910 1,410	1,990 502
		4,500	1,488

5.1 Loans to employees represent loans given for purchase of vehicle, equipments, residential quarters and festival advances. These loans are repayable over periods ranging between four months to five years. All loans are granted in accordance with the terms of employment.



#### 6. LONG-TERM DEPOSITS

	Note	2006	2005
		(Rupees	in '000)
Deposits with leasing companies Less: Current portion of deposits with leasing companies	11	$ \begin{array}{r} 11,854 \\  \hline  7,607 \\  \hline  4,247 \end{array} $	11,854
Other deposits	6.1	4,004	3,451
		8,251	15,305

6.1 This includes due from Sikander (Private) Limited – an associated company amounting to Rs. 0.100 million (2005: Rs. 0.100 million).

## 7. STORES AND SPARES

	Note	2006	2005
		(Rupees	in '000)
Held for consumption			
Stores		5,236	5,825
Spares		63,400	52,160
Consumable accessories		7,760	3,298
Loose tools		774	1,084
Items in transit		3,393	11,933
		80,563	74,300
Provision for slow moving and obsolete stores and spares		(16,239)	(16,239)
		64,324	58,061
Property, plant and equipment held for disposal	3.3	16,940	-
		81,264	58,061

## 8. STOCK-IN-TRADE

	Note	2006	2005
		(Rupees	in '000)
Raw materials - in hand - in transit	8.1	451,568 52,380 503,948	252,325 98,881 351,206
Work-in-process Finished goods		36,242	26,628
<ul> <li>Manufactured</li> <li>Trading including in transit Rs. 22.146 million (2005: Rs. 8.652 million)</li> </ul>	8.2	142,974 132,642	130,736 78,256
No. 0.002 millory		275,616 815,806	208,992

- 8.1 Raw material include recyclable production having a cost of Rs. 50.517 million (2005: Rs. Nil million) which have been written down to its net realisable value amounting to Rs. 37.255 million (2005: Rs. Nil million).
- **8.2** Finished goods include certain items having a cost of Rs. 7.416 million (2005: Rs. 37.854 million) which have been written down to their net realisable value amounting to Rs. 2.219 million (2005: Rs. 33.459 million).



9.1

## 9. TRADE DEBTS - unsecured

	2006			2005		
Note	Turnkey	Other than Turnkey	Total	Turnkey	Other than Turnkey	Total
			(Rupees	in '000)		
Considered good Considered doubtful  Less: Provision for doubtful debts 9.1	21,041 21,041 21,041 21,041	178,949 50,194 229,143 50,194 178,949	178,949 71,235 250,184 71,235 178,949	$ \begin{array}{r} 10,752 \\ 10,336 \\ \hline 21,088 \\ 10,336 \\ \hline 10,752 \end{array} $	165,576 44,348 209,924 44,348 165,576	176,328 54,684 231,012 54,684 176,328
Provision for doubtful debts						
Opening balance	10,336	44,348	54,684	11,538	41,294	52,832
Provision for the year Provision no longer required written back Write off during the year Net charge / (reversal) for the year Closing balance	13,023 (2,318) - 10,705 21,041	9,559 (3,479) (234) 5,846 50,194	22,582 (5,797) (234) 16,551 71,235	134 (1,336) - (1,202) 10,336	9,874 (6,820) - 3,054 44,348	10,008 (8,156) - 1,852 54,684

- 9.2 Provision for doubtful debts against turnkey projects represents estimate of the loss expected to be incurred on pipes supplied but not installed / certified to date on various projects.
- 9.3 Amounts due from related parties at the year end comprise of:

	2006	2005
	(Rup	ees in '000)
Berger Paints Pakistan Limited Berdex Construction Chemicals (Private) Limited International Industries Limited	- - 7	189 91
	7	

9.4 The maximum aggregate amount due from related parties at the end of any month during the year was Rs. 0.007 million (2005: Rs. 0.488 million).

## 10. LONG-TERM ADVANCES

	Note	2006	2005
		(Rupees	in '000)
Considered good Loans to: - employees [including current portion of long-term loans and advances Rs. 1.41 million (2005: Rs. 0.502 million)]	5	1,794	807
Advances to:  - executive - employees - suppliers / contractors - contractors for turnkey projects - others  Considered doubtful Advances to suppliers / contractors Less: Provision for doubtful advances	10.1	609 22,330 507 140 25,380 500 500 	$ \begin{array}{r} 303 \\ 1,144 \\ 17,430 \\ 5,529 \\ \underline{140} \\ 25,353 \end{array} $

## 10.1 Reconciliation of carrying amount of advances to Executive

	Opening balance as at July 01, 2005	Disbursement	Repayment	Closing balance as at June 30, 2006
		(Rupees	in '000)	
Executive	303	267	570	-

10.2 The maximum aggregate amount of advances due from executive at the end of any month during the year was Rs. 0.449 million (2005: Rs. 0.411 million).

#### TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS 11.

	Note	2006	2005
		(Rupees	in '000)
Trade deposits Provision against doubtful trade deposits  Other deposits  Current portion of deposits with leasing companies Short-term prepayments	6	9,499 (4,000) 5,499 240 7,607 1,856 15,202	7,316 (4,000) 3,316 114 - 927 4,357

## CASH AND BANK BALANCES

	Note	2006	2005
		(Rupees	in '000)
	12.1 12.2	834	55,000 754
gn currency l currency		10 732 742	3,704 3,719
		736 2,312	<u>327</u> <u>59,800</u>

- 12.1 These represent short term deposits of fixed maturities maintained with banks and non-banking finance companies. The rate of profit on these deposits ranging from 9.5% per annum to 13% per annum (2005: 10% per annum to 12.5% per annum) at year end.
- 12.2 The mark-up rates on PLS Savings accounts range from 3.75% to 6.5% per annum (2005: 3.75% to 5.5% per annum) at year end.

#### 13. **AUTHORISED CAPITAL**

2006	2005		2006	2005
(Number	of shares)		(Rupees	in '000)
12,000,000 8,000,000	12,000,000 8,000,000	Ordinary shares of Rs.10/- each 'B' class ordinary shares of Rs.10/- each	120,000 80,000	120,000 80,000
20,000,000	20,000,000		200,000	200,000

#### 14. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

2006	2005		2006	2005
(Number	of shares)		(Rupees	in '000)
914,264	914,264	Ordinary shares of Rs. 10/- each fully paid in cash	9,143	9,143
476,386	476,386	Ordinary shares of Rs. 10/- each issued as fully paid for consideration other than cash	4,764	4,764
5,282,773	5,282,773	Ordinary shares of Rs. 10/- each issued as fully paid bonus shares	52,828	52,828
800,000	800,000	`B' class ordinary shares of Rs. 10/- each fully paid in cash	8,000	8,000
3,290,536	3,290,536	`B' class ordinary shares of Rs. 10/- each issued as fully paid bonus shares	32,905	32,905
10,763,959	10,763,959	paid bolius sitales	107,640	107,640

14.1 Out of the total share capital of the Company, associated companies held 3,665,258 (2005: 3,655,794) ordinary shares of Rs. 10 each as at June 30, 2006.

## 15. RESERVES

MESERVES		
	2006	2005 (Restated)
	(Rupees	s in '000)
Capital reserve – share premium Revenue reserve	5,655	5,655
<ul><li>General reserve</li><li>Unappropriated profit</li></ul>	334,583 20,951 355,534	319,011 59,649 378,660
Net unrealized loss on hedging instruments	361,189	(238)

### 16. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

- 16.1 The liabilities under these agreements are payable by the year 2008 and are subject to finance charge at compounded rates ranging from 4.65% to 6.90% (2005: 4.65% to 6.90%).
- 16.2 The amount of future payments includes the amounts at which the Company has the option to purchase the assets. The periods in which these payments will become due are as follows:

	2006	2005
	(Rupe	ees in '000)
Year to June 30, 2006 Year to June 30, 2007 Year to June 30, 2008	$ \begin{array}{r} 32,245 \\ 9,727 \\ 41,972 \end{array} $	52,892 32,454 9,727 95,073
Less: Finance charges not yet due	(1,276) 40,696	(4,439) 90,634
Less: Current portion shown under current liabilities	(23,592) 17,104	(49,733) 40,901

16.3 The Company intends to exercise its option to purchase the leased assets at their residual value upon completion of the lease periods.



#### **DEFERRED TAXATION**

2006	2005
(Rupees i	n '000)

Deferred tax assets on deductible temporary difference:

- Provision for slow moving and obsolete stores and spares
- Accelerated tax depreciation on owned assets
- Tax loss for the year
- Deferred Income
- Other deductible temporary differences

Deferred tax liabilities on taxable temporary difference:

- Accelerated tax depreciation on owned assets
- Assets subject to finance lease

(kupees in 1000)		
5,143	5,269	
-	3,459	
12,194	-	
650	-	
1,991	282	
19,978	9,010	
(13,472)	-	
(31,242)	(23,598)	
(44,714)	(23,598)	
(24,736)	(14,588)	

#### 18. **DEFERRED INCOME**

	Note	2006	2005
		(Rupees	in '000)
as at July 01 during the year		4,107	6,160
ed during the year	27	4,107 2,054	6,160 2,053
		2,053	4,107

18.1 This represents gain on sale and leaseback transactions. The income is deferred and amortized over a period of lease term.

#### TRADE AND OTHER PAYABLES 19.

	Note	2006	2005
		(Rupees in '000)	
Creditors Bills payable Accrued liabilities Liability for capital expenditure Contingency – turnkey projects Payable to contractors against turnkey projects Distributors security deposits Advances from customers Workers' Profit Participation Fund Workers' Welfare Fund Advance from tenant Provision for compensated absences Dividend payable Others	19.1	5,109 130,793 117,731 1,523 - 3 10,000 58,956 703 - 1,044 17,587 7,942 4,893	16,147 83,269 85,641 2,914 9,808 4,875 10,300 23,124 4,746 1,285 1,274 14,466 7,544 9,697
		356,284	275,090

19.1 This includes amount due to Berger Paints Pakistan Limited - a related party Rs. 0.679 million (2005: Rs. 0.521 million) at the year end.



## 19.2 Workers' Profit Participation Fund

	Note	2006	2005
		(Rupees	in '000)
Balance at July 01 Allocation for the year Interest on funds utilized in the Company's business	26 28	4,746 617 5,363 306	3,834 4,629 8,463 300
Less: Amounts paid on behalf of the fund Deposited with the Government		3,654 1,312 4,966	2,585 1,432 4,017
Balance at June 30		703	4,746

#### 20. SHORT-TERM BORROWING- secured

	Note	2006	2005
		(Rupees	in '000)
Running finances utilized under mark-up arrangements Term finances	20.1 20.1	35,713 546,998	149,084 180,613
		582,711	329,697

- 20.1 The aggregate facilities for short-term running finances and term finance under mark-up arrangements available from various banks amounting to Rs. 1,080 million (2005: Rs. 645 million) and carries mark-up at the rate 9.6% to 10.54% (2005: 7.05% to 9%) per annum and 9.83% to 10.4% (2005: 4.25 % to 8.86%) per annum respectively at year end. The facilities will be expired on various dates latest by December 31, 2006. These arrangements are secured by paripassu charge against hypothecation of the Company's stock-in-trade and trade debts.
- 20.2 As of the balance sheet date, the company has unavailed short-term borrowings under mark-up arrangements aggregating to Rs. 497.289 million (2005: Rs. 315.303 million) from various banks

#### 21. CONTINGENCIES AND COMMITMENTS

	Capital expenditure	Others	Total 2006	Total 2005
		(Rupees	in '000)	
Letters of guarantee Letters of credit	- 920	50,269 20,425	50,269 21,345	48,548 1,968
Import contracts Local purchase contracts	90,329	5,154 10,084	5,154 100,413	1,863 16,224
•	91,249	85,932	177,181	68,603

- 21.1 In addition to above the revenues expected from the remaining work committed to be performed under the turnkey projects in process amounts to Rs. 16 million. The estimated cost of such remaining works to be performed without accounting for the rate escalation, which may be negotiated amounts to Rs. 16.3 million. Thus the difference between the expected revenues and estimated costs amounting to Rs. 0.3 million represents the contingent loss on the projects in process.
- 21.2 Consideration of Rs.16.126 million has been agreed for assets held for disposal referred to in note 3.3 having carrying value of Rs.16.207 million. Agreed consideration is secured by an advance of Rs.12.8 million from the customer and a commitment to pay the balance before September, 2006. Subsequent to the year end the assets to the extent secured by the advance less Rs.0.5 million held as security deposit have been delivered to the customer. Assets representing the unpaid portion of the agreed consideration having carrying value of Rs.6.68 million are in physical custody of the company. In case of default by the party, the company would have to find alternate customer for the unpaid assets. Therefore the assets held for disposal having carrying value of Rs.7.413 million reduced by the security deposit of Rs.0.5 million and net realizable value of such assets are subject to contingent loss.



#### TURNOVER - net 22.

	2006	2005
	(Rupees	in '000)
Local - manufactured	1,405,438	1,421,309
Local - trading	$\frac{120,789}{1,526,227}$	79,017 1,500,326
Export	$\frac{24,286}{1,550,513}$	27,103 1,527,429
Less:		
Returns	4,737	4,348
Rebates and allowances	11,174	35,794
Sales tax	199,215	196,429
	215,126	236,571
Net sales	1,335,387	1,290,858

# 23.

COST OF SALES			
	Note	2006	2005
		(Rupees	in '000)
Manufactured Raw materials consumed Opening stock Purchases Closing stock  Export Rebate - Duties - CED  Stores and spares consumed	23.1	351,207 885,509 (503,948) 732,768 (1,266) (2,140) (3,406) 729,362 57,429	208,714 844,371 (351,207) 701,878 (1,709) (1,709) 700,169 61,153
Provision for slow moving stores and spares Reversal of provision for slow moving stores and spares			1,270 (924) 346
Salaries, wages and benefits [including Rs. 2.7 million (2005: Rs. 4.545 million) in respect of bonus to workers] Procured services Fuel, water and power Insurance Traveling	23.2	97,362 14,111 42,873 4,005 567	80,891 13,351 41,461 5,718 434
Communication Depreciation Rent, rates and taxes Repairs and maintenance Technical assistance fee Printing and stationery Sundry expenses Opening stock of work-in-process Closing stock of work-in-process Cost of goods manufactured Opening stock of finished goods Closing stock of finished goods	3.1.1	557 32,757 1,290 8,032 6,988 880 2,009 26,628 (36,242) 988,608 130,736 (142,974) 976,370	463 65,130 81 7,859 6,836 946 2,293 25,120 (26,628) 985,623 92,138 (130,736) 947,025
Trading		970,370	347,023
Opening stock Purchases		78,256 118,580 196,836	35,246 83,221 118,467
Closing stock		(132,642) 64,194 1,040,564	(78,256) 40,211 987,236

## 23.1 Stores and spares consumed

	2006	2005
	(Rupee	es in '000)
Opening stock Purchases Capitalised during the year Closing stock	74,300 64,035 (343) (80,563)	62,321 77,782 (4,650) (74,300)
	57,429	61,153

## 23.2 Staff Retirement Benefits

Salaries, wages and other benefits include Rs. 3.088 million (2005: Rs. 2.779 million) in respect of staff retirement benefits.

## 24. SELLING EXPENSES

	Note	2006	2005
		(Rupees	in '000)
Salaries and benefits	24.1	51,257	18,807
Repairs and maintenance Depreciation	3.1.1	3,879 3,126	1,724 3,124
Advertising and sales promotion Communication		18,885 2,065	12,002 1,429
Traveling		6,652 75,416	2,941 71,302
Transportation and other charges on local sales		,	
Transportation and other charges on export sales Freight subsidy on exports		4,254 (117)	7,054 (2,233)
Fuel, water and power		4,137 440	4,821 335
Insurance		872	-
Fees and subscription Sundry expenses		1,770 674	
		169,173	116,485

## 24.1 Staff Retirement Benefits

Salaries and benefits include Rs. 2.363 million (2005: Rs. 0.692 million) in respect of staff retirement benefits.

## 25. ADMINISTRATIVE EXPENSES

	Note	2006	2005
		(Rupees	in '000)
Salaries and benefits  Rent, rates and taxes [including Rs. 0.150 million  (2005, Rs. 0.330 million) to related a setted.	25.1	22,118	35,362
(2005: Rs. 0.339 million) to related parties] Procured services		3,155 3,525	4,521 2,750
Insurance		1,064	1,718
Depreciation	3.1.1	6,950	12,660
Repairs and maintenance		7,832	6,450
Printing, stationery and subscription		5,856	4,658
Communication		3,346	2,996
Traveling		6,753	5,679
Fuel, water and power		3,746	3,113
Legal and professional		5,670	5,389
Sundry expenses		2,150	2,474
		72,165	87,770

## 25.1 Staff Retirement Benefits

Salaries and benefits include Rs. 0.793 million (2005: Rs. 1.754 million) in respect of staff retirement benefits.

#### OTHER OPERATING EXPENSES 26.

	Note	2006	2005	
		(Rupees in '000)		
Auditors' remuneration Directors' fee Audit Committee fee Workers' Profit Participation Fund Workers' Welfare Fund Donations	26.1 19.2 26.2	378 315 65 617 - 649	264 205 75 4,629 1,285 38	
Net provision for the year against doubtful debts and trade deposits		16,785 18,809	2,849 9,345	

## 26.1 Auditors' Remuneration

	2006	2005
	(Rupees	s in '000)
Audit fee Special certifications and sundry advisory services Out of pocket expenses	275 45 58 378	185 25 54 264

26.2 Recipients of donations do not include any donee in which a director or his spouse had any interest.

## OTHER OPERATING INCOME

	Note	2006	2005
		(Rupees	in '000)
Income from - investments - employee loans		108 5 113	189 66 255
Profit on disposal of fixed assets Sale of scrap and waste		2,113 953	1,649 555
Net rental income Sundries [including Rs. 0.004 million (2005: Rs. 0.091 million)	27.1	10,156	9,634
Received from a related party] Deferred income amortized on sale and leaseback	16	4 2,054	181 2,053
Net income recognized on completion of turnkey project Net income from services	27.2	9,120 3,556	- 175
		28,069	14,502

## 27.1 Net Rental Income

	Note	2006	2005
		(Rupees	in '000)
Rental income Recoveries from tenants on account of utilities Utility expense of rented property Depreciation of rented property Rent, rates and taxes of rented property	3.1.1	11,419 2,606 (2,606) (1,073) (190) 10,156	10,897 2,909 (2,909) (1,073) (190) 9,634

## 27.2 Net income from services

		2006			2005	
Nature os Services	Revenue	Expenses	Income	Revenue	Expenses	Income
			(Rupees	in '000)		
Jointing Drilling / boring Aluminum cladding	1,157 3,482 2,318	603 2,264 534	554 1,218 1,784	557 - -	382 - -	175 - -
	6,957	3,401	3,556	557	382	175

## 28 FINANCE COSTS

	Note	2006	2005		
		(Rupees in '000)			
Mark-up on short-term borrowings Income from bank deposits		49,934 (7,948) ————————————————————————————————————	19,674 ( 8,672) ————————————————————————————————————		
Interest on Workers' Profit Participation Fund Finance charge on liabilities against assets subject to finance leases Bank charges	19.2	306 3,204 2,622 48,118	300 4,785 2,073 18,160		

## 29. TAXATION

	Note	2006	2005
		(Rupees	in '000)
year ear	29.2	13,000 (26,284) 10,148	26,183 (15,383) 22,330
		(3,136)	33,130

## 29.1 Relationship between Tax Expense and Accounting Profit

	2006	2005
	(Rupees	in '000)
Accounting profit before tax	11,412_	86,364
Tax rate	35%	35%
<ul> <li>Tax on accounting profit</li> <li>Tax effect of: <ul> <li>Expenses that are not deductible in determining taxable profits</li> <li>Income exempt from tax</li> <li>Lower rate on certain income / FTR</li> <li>Prior year adjustment</li> </ul> </li> </ul>	3,994  7,404 (38) 5,099 (26,284)	30,227 17,330 (1,422) 2,378 (15,383)
<ul><li>Minimum tax</li><li>Others</li></ul>	6,047 642	-
Tax expense for the current year	(3,136)	33,130

29.2 Represents adjustment of prior year refunds / reversal of excess provision.

## 30.

EARNINGS PER SHARE - Basic and Diluted		
	2006	2005
	(Rupees	(Restated) in '000)
Net profit for the year after taxation	14,548	54,505
	(Number o	of shares)
Weighted average ordinary shares in issue during the year	10,763,959	10,763,959
	(Rup	ees)
Earnings per share - basic and diluted	1.35	(Restated) 5.06
There is no dilutive effect on basic earnings per share of the Compan		

#### 31. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amounts charged in the financial statements for the year for remuneration and benefits to the chief executive, director and executives of the Company were as follows:

2005 es in '000)	2006	2005
es in '000)		
-	16,138	8,241
-	2,572	1,846
_	1,616	823
_	72	33
_	30	-
_	1,344	87
_	2,181	907
-	1,295	-
_	618	1,183
248	1,016	2,790
248	26,882	15,910
1	11	7
		- 2,572 - 1,616 - 72 - 30 - 1,344 - 2,181 - 1,295 - 618 248 1,016 248 26,882

In addition to above, the chief executive and executives are provided with Company maintained cars.

Aggregate amount charged in the financial statements with respect to directors' fee for the year was Rs. 0.315 million (2005: Rs. 0.205 million).



#### 32. CAPACITY AND PRODUCTION

The production capacities of the plants depend on product mix. The name plate capacities are determined on a certain product mix whereas actual product mix is different and varies from year to year depending upon the orders from customers. Capacity is also influenced by the timing of the orders. Therefore production is subject to annual variations and actual capacity of the plant is undeterminable.

## 33. TRANSACTIONS WITH RELATED PARTIES

The related parties and associated undertakings comprise of local associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and associated undertakings other than remuneration and benefits to key management personnel as disclosed in note 31, which are under the terms of their employment, are as follows:

	2000 2000			
	 (Rupees in '000)			
Relationships with Nature of transactions				
Associated companies Income from services rendered from Berdex Constructions Chemicals (Private) Limited Rent paid to Sikander (Private) Limited Berger Paints Pakistan Limited	150 628	91 99 240		
Other related parties				
Purchase of goods	4,199	2,608		
Sale of goods	7	404		
Expenditure for services	131	213		
Mark-up income on bank deposits	1,859	1,360		
Contribution to provident fund	6,244	5,225		
Bank deposits made and encashed	70,000	90,000		

## 34. CASH GENERATED FROM OPERATIONS

		(Rupees in '000)			
Des Circles Course Assessing		11 410	07.005		
Profit before taxation Adjustments for non cash charges and other items:		11,412	87,635		
Depreciation		43,906	81,987		
Profit on disposal of fixed assets		(2,113)	(1,649)		
Interest income		(8,061)	(8,927)		
Loss / (profit) of an associated company	4.1	3,215	(1,271)		
Interest / mark-up expense		53,444	24,759		
Deferred income recognized		(2,053)	(2,053)		
Working capital changes	34.1	(168,767)	(277, 375)		
		(69,017)	(96,894)		

Note

2006

2005 (Restated)

## 34.1 Working capital changes

	2006	2005
	(Rupees	s in '000)
(Increase) / decrease in current assets		
Stores and spares	(6,263)	(11,634)
Stock-in-trade	(228,980)	(225,609)
Trade debts	(2,621)	(89,055)
Loans and advances	(132)	(6,525)
Trade deposits and short-term prepayments	(3,238)	5,287
Other receivables	(444)	157
	(241,678)	(327,379)
Increase in current liabilities		
Trade and other payables	$\frac{72,911}{(168,767)}$	50,004 (277,375)

#### 35. FINANCIAL ASSETS AND LIABILITIES

#### 35.1 Interest rate risk

Interest rate risk is the risk that the value of financial instruments will fluctuate due to changes in market interest rates. The Company manages this risk through risk management strategies. Interest rate risk of the Company's financial assets and liabilities can be evaluated related from the following schedule:

dn	Interest/Mark-up Bearing			Non	Non-interest Bearing			
Effective yield / Mark rate %	Maturity Upto One year	Maturity After One year	Sub-total	Maturity Upto One year	Maturity After One year	Sub-total	Total	
	(Pungas in 1000)							

	(Rupees i	n '000)
--	-----------	---------

				(Rup	ices iii ood	<i>)</i>		
Financial Assets								
Investments - held to maturity	16 - 18.04	70	632	702	_	_	_	702
Long-term loans	-	_	-	-	1,410	4,500	5,910	5,910
Long-term deposits	-	_	_	-	7,607	8,251	15,858	15,858
Trade debts	-	-	_	-	178,949	_	178,949	178,949
Loans and advances	-	-	-	-	23,970	-	23,970	23,970
Trade deposits	-	-	-	-	13,346	-	13,346	13,346
Other receivables	-	-	-	-	595	-	595	595
Cash and bank balances	9.5 – 13	-	-	-	1,478	-	1,478	1,478
2006		70	632	702	227,355	12,751	240,106	240,808
2005		56,246	356	56,602	209,579	21,793	231,372	287,974
Financial Liabilities								
Liabilities against assets								
subject to finance leases	4.65 – 6.9	23,592	17,104	40,696	-	-	-	40,696
Trade and other payables	-	-	-	-	355,580	-	355,580	355,580
Accrued interest / mark-up	-	-	-	-	10,129	-	10,129	10,129
Short-term borrowings	9.6 - 10.54	582,711	-	582,711	-	-	-	582,711
0000		000,000	17 104	000 407	005 700		005 700	000 110
2006		606,303	17,104	623,407	365,709		365,709	989,116
2005		379,430	40,901	420,331	286,017		286,017	706,438
Off balance sheet items								
Oil balance sheet hems								
Financial Liabilities								
Thanciar Liabilities								
Letters of credit		_	_	_	50,269	_	50,269	50,269
Letters of guarantee		_	_	_	21,345	_	21,345	21,345
Import contracts		_	_	_	5,154	_	5,154	5,154
Local purchase contracts		_	_	_	100,413	_	100,413	100,413
1					,		,	,
2006		-			177,181	-	177,181	177,181
2005		-	-	-	68,603	-	68,603	68,603

#### 35.2 Concentration of credit risk

Credit risk is the risk which arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continually assessing the creditworthiness of counterparties.

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Company's performance to developments affecting a particular industry.

The Company is exposed to credit risk on trade debts, loans and deposits. The Company seeks to minimize the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable.



38

### 35.3 Foreign exchange risk management

Foreign currency risk arises mainly where receivables and payables exist due to transactions with foreign undertakings. Significant exposures to foreign currency risks are covered through forward exchange contracts, where considered appropriate by the Company.

### 35.4 Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulty in raising funds to meet commitments associated with financial instruments. The management of the Company believes that it is not exposed to significant level of liquidity risk.

## 35.5 Fair value of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values.

#### 36. RECENT ACCOUNTING DEVELOPMENTS

Following amendments to existing standards have been published that are mandatory for the Company's accounting periods beginning on or after January 01, 2006 or later periods:

Adoption of the above amendments may only impact the extent of disclosures presented in the financial statements.

In addition to above, a new series of standards called "International Financial Reporting Standards (IFRSs)" have been introduced and seven IFRSs have been issued by IASB. Out of these, following four IFRS have been adopted by Institute of Chartered Accountant of Pakistan (ICAP) however since these have not been adopted by SECP therefore, do not form part of the approved local financial reporting framework:

- IFRS-2 (Share based Payments);
- IFRS-3 (Business Combinations);
- IFRS-5 (Non-current Assets held for Sale and Discontinued Operations); and
- IFRS-6 (Exploration for and Evaluation of Mineral Resources).

The Company expects that the adoption of these pronouncements mentioned above will have no significant impact on the Company's financial statements in the period of initial application.

### 37. DATE OF AUTHORISATION FOR ISSUE

These financial statements have been authorised for issue on 21 September, 2006 by the Board of Directors of the Company.

#### 38. DIVIDEND

Subsequent to the year ended June 30, 2006, the Board of Directors have proposed a final dividend of Rs. 1.75 per share, amounting to a total dividend of Rs. 18.837 million (2005: Rs. 3.5 per share amounting to a total dividend of Rs. 37.674 million). In addition, directors have also decided to transfer Rs. NIL million (2005: Rs. 15.572 million) from unappropriate profit to general reserve. These appropriations will be approved in the forth coming Annual General Meeting. The financial statements for the year ended June 30, 2006 do not include the effect of these appropriations which will be accounted for subsequent to the year end.

## 39. CORRESPONDING FIGURES

Due to revision in IAS - 28 "Investment in associates" previous year's figures have been restated wherever necessary for the purposes of comparison. Consequently, corresponding figures in note 4, 15, 30 and 34 have been changed.

#### 40. GENERAL

- **40.1** Amounts have been rounded off to the nearest rupee unless otherwise stated.
- 40.2 Corresponding figures have been rearranged / reclassified wherever necessary.

MUHAMMAD HANIF IDREES Chief Financial Officer IMTIAZ H. ZAIDI Chief Executive SIKANDER DADA Chairman



Associated Companies, Undertaking	ξS	and
Related Parties		

Bandenawaz Ltd
BSJS Balanced Fund Ltd
CDC Trustee Unit Trust of Pakistan
CDC Trustee UTP - Growth Fund
Jahangir Siddiqui Investment Bank
Jahangir Siddiqui Capital Markets Ltd
Jahangir Siddiqui & Co Ltd
Sikander Pvt Ltd

#### NIT and ICP **Investment Corporation of Pakistan** National Bank of Pakistan, Trustee Deptt

#### Directors, CEO & their Spouse and Minor Children

Abdur Razzak Dada (Director) & family Abu Talib H. K. Dada (Director) & family Mrs. Halima w/o Abu Talib H.K. Dada Maqbool H.H. Rahimtoola (Chairman) & family Mohammad Ali Jameel (Director) & family Muhammad Najam Ali (Director) & family Qazi Sajid Ali (Director) & family Rasheed Y. Chinoy (Director) & family Shahzad M. Husain (Director) & family Saad S. Faruqui (Director) & family Sikander Dada (CEO) & family Zahid Zaheer (Director) & family

#### Banks, Development Finance Institutions, Non-Banking Finance Institutions, Insurance Companies, Modarabas

Habib Bank Ltd. Habib Insurance Co Ltd Ideal Life Assurance Company Ltd. Jahangir Siddiqui Securities Service Ltd Muslim Commercial Bank Ltd. Pakistan Insurance Corporation United Bank Ltd.

#### Shareholders holding ten percent or more voting interest in the company

Province Ltd.

#### Individuals

Others

TOTAL

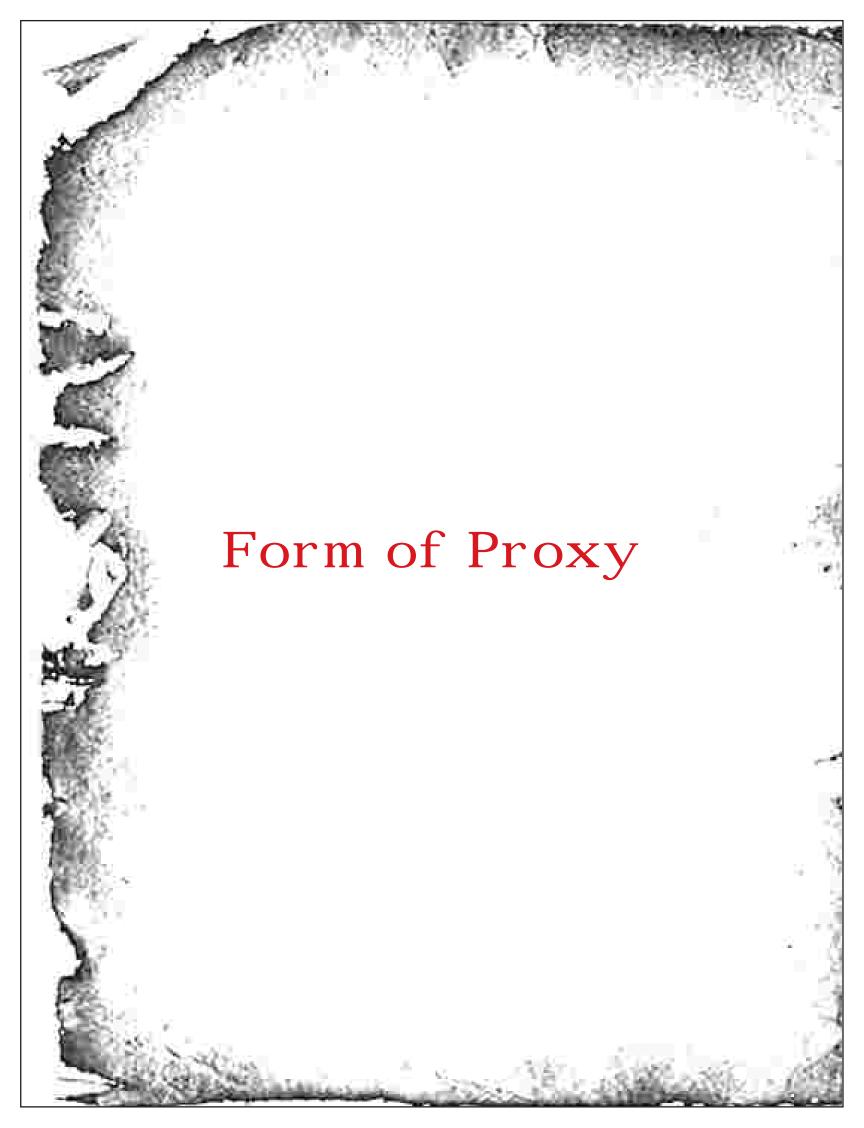
4,692,258	43.59
1,002,200	10.00
2,050	0.02
349,000	3.24
1,051,000	9.76
600,000	5.57
1,000,000	9.29
1,050,000	9.75
44,100	0.41
596,108	5.54
330,100	3.34
11,881	0.11
40	0.00
11,841	0.11
955,613	8.88
000,010	0.00
1	0.00
310,469	2.88
29,847	0.28
5,300	0.05
100	0.00
100	0.00
1	0.00
100	0.00
4	0.00
100	0.00
609,586	5.66
5	0.00
3	0.00
65,876	0.61
1,994	0.02
22,000	0.20
25	_
40,536	0.38
440	_
533	_
348	_
1,465,000	13.61
1,403,000	13.01
3,523,975	32.74
40.0%0	
49,356	0.46
10,763,959	100.00

Company   Comp	Number of Chara Holders Share Holding Total Charas Hold				
608         101         500         140,436           186         501         1,000         125,335           124         1,001         5,000         248,318           16         5,001         10,000         98,042           7         10,001         15,000         81,258           2         20,001         25,000         45,776           1         25,001         30,000         29,751           1         30,001         35,000         30,433           2         40,001         45,000         84,636           3         90,001         95,000         278,828           4         11,001         115,000         440,408           1         145,001         150,000         149,507           1         220,001         225,000         220,205           1         270,001         275,000         271,625           1         310,001         315,000         310,469           1         345,001         350,000         342,311           1         345,001         350,000         349,000           1         345,001         390,000         389,381           1         415	Number of Share Holders			Total Shares Held	
608         101         500         140,436           186         501         1,000         125,335           124         1,001         5,000         248,318           16         5,001         10,000         98,042           7         10,001         15,000         81,258           2         20,001         25,000         45,776           1         25,001         30,000         29,751           1         30,001         35,000         30,433           2         40,001         45,000         84,636           3         90,001         95,000         278,828           4         11,001         115,000         440,408           1         145,001         150,000         149,507           1         220,001         225,000         220,205           1         270,001         275,000         271,625           1         310,001         315,000         310,469           1         345,001         350,000         342,311           1         345,001         350,000         349,000           1         345,001         390,000         389,381           1         415					
608         101         500         140,436           186         501         1,000         125,335           124         1,001         5,000         248,318           16         5,001         10,000         98,042           7         10,001         15,000         81,258           2         20,001         25,000         45,776           1         25,001         30,000         29,751           1         30,001         35,000         30,433           2         40,001         45,000         84,636           3         90,001         95,000         278,828           4         11,001         115,000         440,408           1         145,001         150,000         149,507           1         220,001         225,000         220,205           1         270,001         275,000         271,625           1         310,001         315,000         310,469           1         345,001         350,000         342,311           1         345,001         350,000         349,000           1         345,001         390,000         389,381           1         415					
608         101         500         140,436           186         501         1,000         125,335           124         1,001         5,000         248,318           16         5,001         10,000         98,042           7         10,001         15,000         81,258           2         20,001         25,000         45,776           1         25,001         30,000         29,751           1         30,001         35,000         30,433           2         40,001         45,000         84,636           3         90,001         95,000         278,828           4         11,001         115,000         440,408           1         145,001         150,000         149,507           1         220,001         225,000         220,205           1         270,001         275,000         271,625           1         310,001         315,000         310,469           1         345,001         350,000         342,311           1         345,001         350,000         349,000           1         345,001         390,000         389,381           1         415	2 022	1	100	55 470	
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3       90,001       95,000       278,828         4       110,001       115,000       440,408         1       145,001       150,000       149,507         1       220,001       225,000       220,205         1       270,001       275,000       271,625         1       310,001       315,000       310,469         1       340,001       345,000       342,311         1       345,001       350,000       349,000         1       385,001       390,000       389,381         1       415,001       420,000       419,518         1       420,001       425,000       421,634         1       465,001       470,000       469,501         2       595,001       600,000       1,196,108         1       995,001       1,000,000       1,000,000         1       1,045,001       1,050,000       1,050,000         1       1,050,001       1,055,000       1,051,000         1       1,460,001       1,465,000       1,465,000			The state of the s		
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1 1,460,001 1,465,000 1,465,000	1				
	1				
3,893					
	3,893			10,763,959	

Categories of Share Holders	Number of Share Holders	Number of Shares Held	Percentage of Issued Capital
		1	
Individual NIT & ICP Associated Companies Non-Banking Finance Institutions Banks Insurance companies	3,862 2 8 1 3	4,479,588 11,881 4,692,258 40,536 2,782 22,558	41.62 0.11 43.59 0.38 0.03 0.21
Foreign shareholding Others	3,893	1,465,000 49,356 ————————————————————————————————————	13.61 0.46

Fiscal Years Ending June 30		Turnover	Profit After Taxation	Assets	Div Amount	idend Percentage
		(Rupees in '000)				
2006		1,335,387	14,548	1,492,196	18,837	17.50%
2005	Restated	1,290,858	54,505	1,234,610	37,674	35.00%
2004	Restated	946,854	37,577	1,183,292	32,292	30.00%
2003		710,644	28,414	711,040	21,528	20.00%
2002	Restated	562,226	8,498	651,401	13,455	12.50%
2001		634,297	21,912	747,121	21,528	20.00%
2000		652,955	66,071	770,321	343,056	40.00%
1999		615,784	59,774	638,973	43,056	40.00%

Corresponding figures have been re-arranged and re-classified wherever necessary for the purpose of comparison.



The Company Secretary Dadex Eternit Limited 34-A/1, Block 6, P.E.C.H.S. Shahrah-e-Faisal Karachi-75400

# 47th Annual General Meeting

I / We	son / daughter / wife of	
of		(full address)
being member(s) of DADEX ETERNIT LIMITEI	D holding	
Ordinary shares hereby appoint		
of		(full address)
who is/are also member(s) of Dadex Eterni me/us and on my/our behalf at the 47th Ann and at any adjournment thereof.		
As witness my/our hand/seal this	day of	2006
Folio/CDC Account No.		Signature on Revenue Stamp of Rs. 5/-

This signature should agree with the specimen registered with the Company

### Important:

- 1. This Proxy duly completed and signed, must be received at the Registered Ofice of the Company, Dadex House, 34-A/1, Block 6, P.E.C.H.S., Shahrah-e-Faisal, Karachi-75400, not less that 48 hours before the time of holding the meeting.
- 2. No person shall act as proxy unless he himself is a member of the Company, except that a corporation may appoint a person who is not a member.
- 3. If a member appoints more than one proxy and more than one instruments of proxy are deposited by a member with the Company, all such instruments of proxy shall be rendered invalid.

#### For CDC Account Holders/Corporate Entities:

In addition to the above the following requirements have to be met:

- i) The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
- ii) Attested copies of CNIC and of the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- iii) The proxy shall produce his original CNIC or original passport at the time of meeting.
- iv) In case of corporate entity, the Board of Directors resolution/power of attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy form to the company.



Affix correct postage

The Company Secretary

Dadex Eternit Limited

34-A/1, Block 6, P.E.C.H.S.

Shahrah-e-Faisal

Karachi - 75400

# Dadex Eternit Limited

Head Office:

Dadex House, 34-A/1, Block 6,

P.E.C.H.S., Shahrah-e-Faisal,

P.O. Box 20040,

Karachi 75400 - Pakistan

UAN: (9221) 111 000 789

Fax: (9221) 4315719, 4318861

Dadex Karachi Factory:

Deh-22, Manghopir

Karachi 75890 - Pakistan

Tel: (9221) 6980030, 6974579 - 8

Fax: (9221) 6980025

Dadex Hyderabad Factory:

10, Badin Road

Hyderabad 71900 - Pakistan

Tel: (92223) 880613, 880813

Fax: (92223) 880623

